

Top 5 Occupations with the Most Online Openings

Summary

First-Line Supervisors of Food Preparation & Serving Workers

Registered Nurses

Occupational Therapists

Heavy & Tractor-Trailer Truck Drivers

First-Line Supervisors of Retail Sales Workers

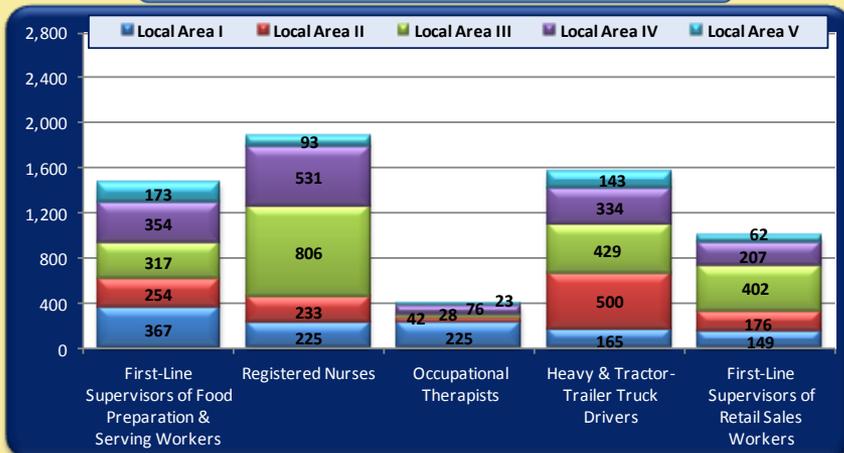
Top 10 Online Job Openings December, 2013

| Occupational Title | Online Job Openings | | Average Hourly Wage | Percent Growth*** 2010-2020 |
|--|---------------------|----------------|---------------------|--------------------------------|
| | December, 2013 | December, 2012 | | |
| All Occupations, Total | 5,338 | 4,583 | \$ 16.45 | 8.2% |
| First-Line Supervisors of Food Preparation & Serving Workers | 367 | 87 | \$ 12.54 | 6.7% |
| Registered Nurses* | 225 | 223 | \$ 24.29 | 21.6% |
| Occupational Therapists | 225 | 189 | \$ 38.16 | NA |
| Heavy & Tractor-Trailer Truck Drivers | 165 | 148 | \$ 16.23 | 8.9% |
| First-Line Supervisors of Retail Sales Workers | 149 | 122 | \$ 18.32 | -3.6% |
| Combined Food Preparation & Serving Workers, Including Fast Food | 142 | 59 | \$ 8.57 | 11.3% |
| Retail Salespersons | 132 | 91 | \$ 11.43 | 2.0% |
| First-Line Supervisors of Production & Operating Workers | 117 | 121 | \$ 23.99 | 2.6% |
| Light Truck or Delivery Services Drivers | 112 | 160 | \$ 15.70 | 2.4% |
| Physical Therapists | 104 | 166 | \$ 37.06 | 22.6% |

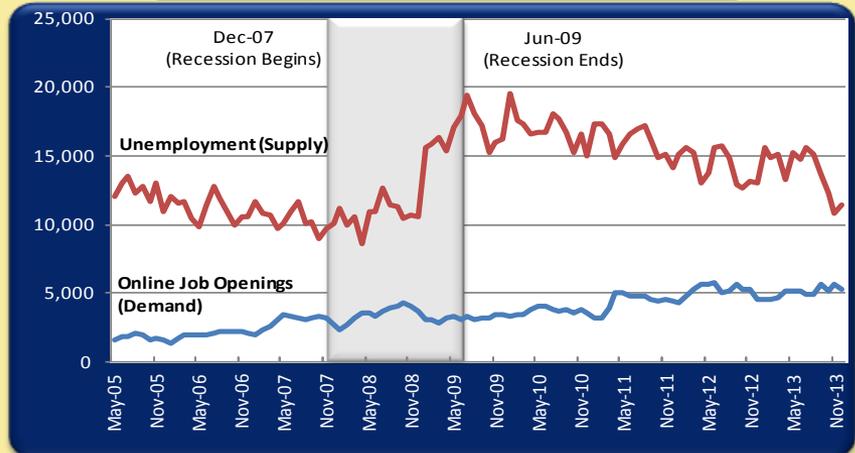
Top Online Green Job Openings** December, 2013

| Occupational Title | Online Job Openings | | Average Hourly Wage | Percent Growth*** 2010-2020 |
|--|---------------------|----------------|---------------------|--------------------------------|
| | December, 2013 | December, 2012 | | |
| All Occupations, Total | 130 | 101 | \$ 16.45 | 8.2% |
| Heavy & Tractor-Trailer Truck Drivers | 14 | 12 | \$ 16.23 | 8.9% |
| Electrical Engineers | 8 | 2 | \$ 39.14 | NA |
| Electricians | 7 | 3 | \$ 22.28 | 3.7% |
| Environmental Engineers | 6 | 3 | \$ 31.05 | NA |
| First-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators | 6 | 10 | \$ 25.05 | 4.7% |
| Farm Equipment Mechanics and Service Technicians | 5 | 2 | \$ 17.70 | 14.8% |
| Mechanical Engineers | 5 | 1 | \$ 30.94 | NA |
| Civil Engineers | 4 | 1 | \$ 33.68 | NA |
| First-Line Supervisors of Construction Trades & Extraction Workers | 4 | 2 | \$ 25.55 | 7.7% |

Top 5 Online Job Openings by Local Area December, 2013



Labor Supply vs. Labor Demand May, 2005 – December, 2013



Top 5 Occupations with the Most Online Openings

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Top 10 Online Job Openings Local Area I

December, 2013

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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics

NA - Not Available

*Uses crosswalk 2000 SOC code for Percent Growth

***Projections for Local Area I reflect the sum of the Northwest, Southwest and North central projection regions. These projection regions do not include Chase or Harvey counties.

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| Mechanical Engineers | 5 | 1 | \$ 30.94 | NA |
| Civil Engineers | 4 | 1 | \$ 33.68 | NA |
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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics

NA – Not Available

**Projections and wages reflect all jobs in a given occupation, both green and non-green. The number of green advertisements include ads that were classified as dark green, medium green, and/or light green.

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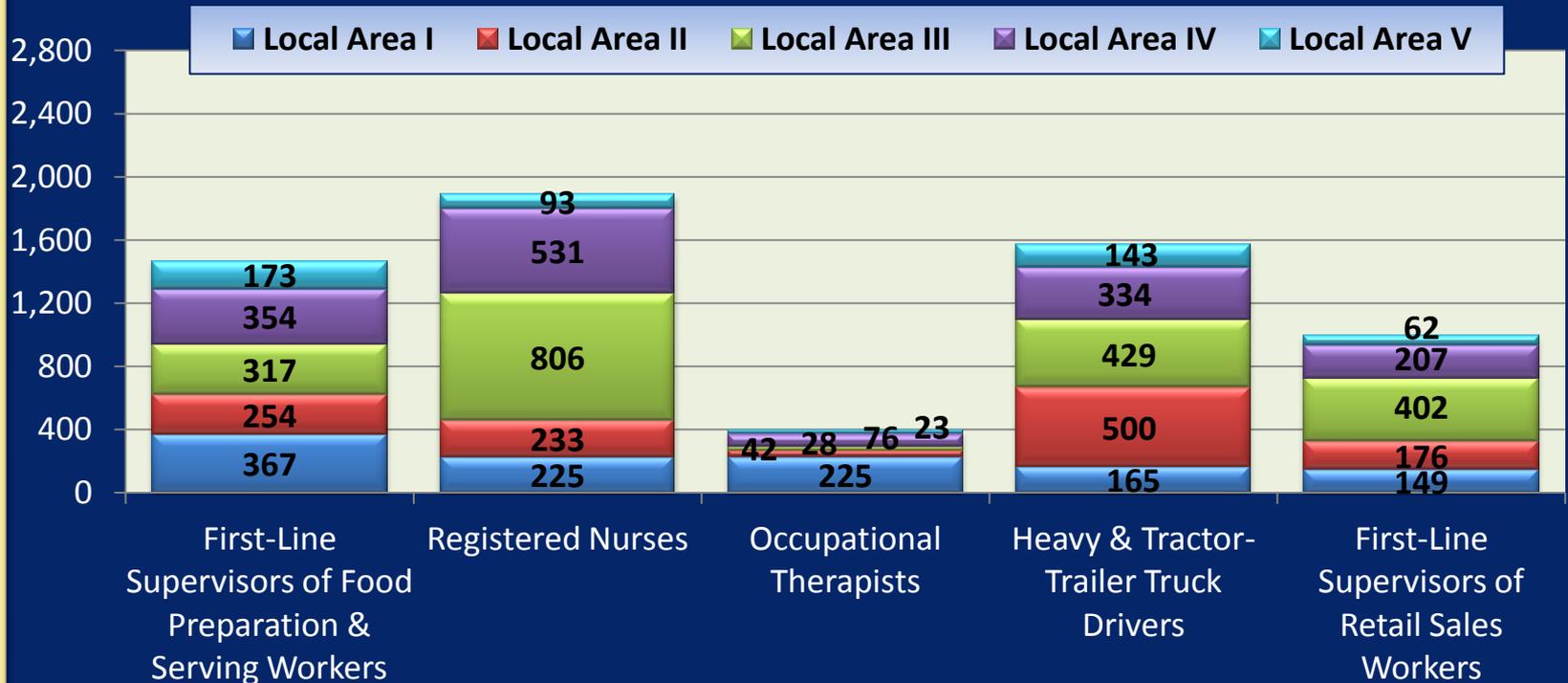
Registered Nurses

Occupational Therapists

Heavy & Tractor-Trailer Truck Drivers

First-Line Supervisors of Retail Sales Workers

**Top 5 Online Job Openings by Local Area
Kansas
December, 2013**



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

Top 5 Occupations with the Most Online Openings

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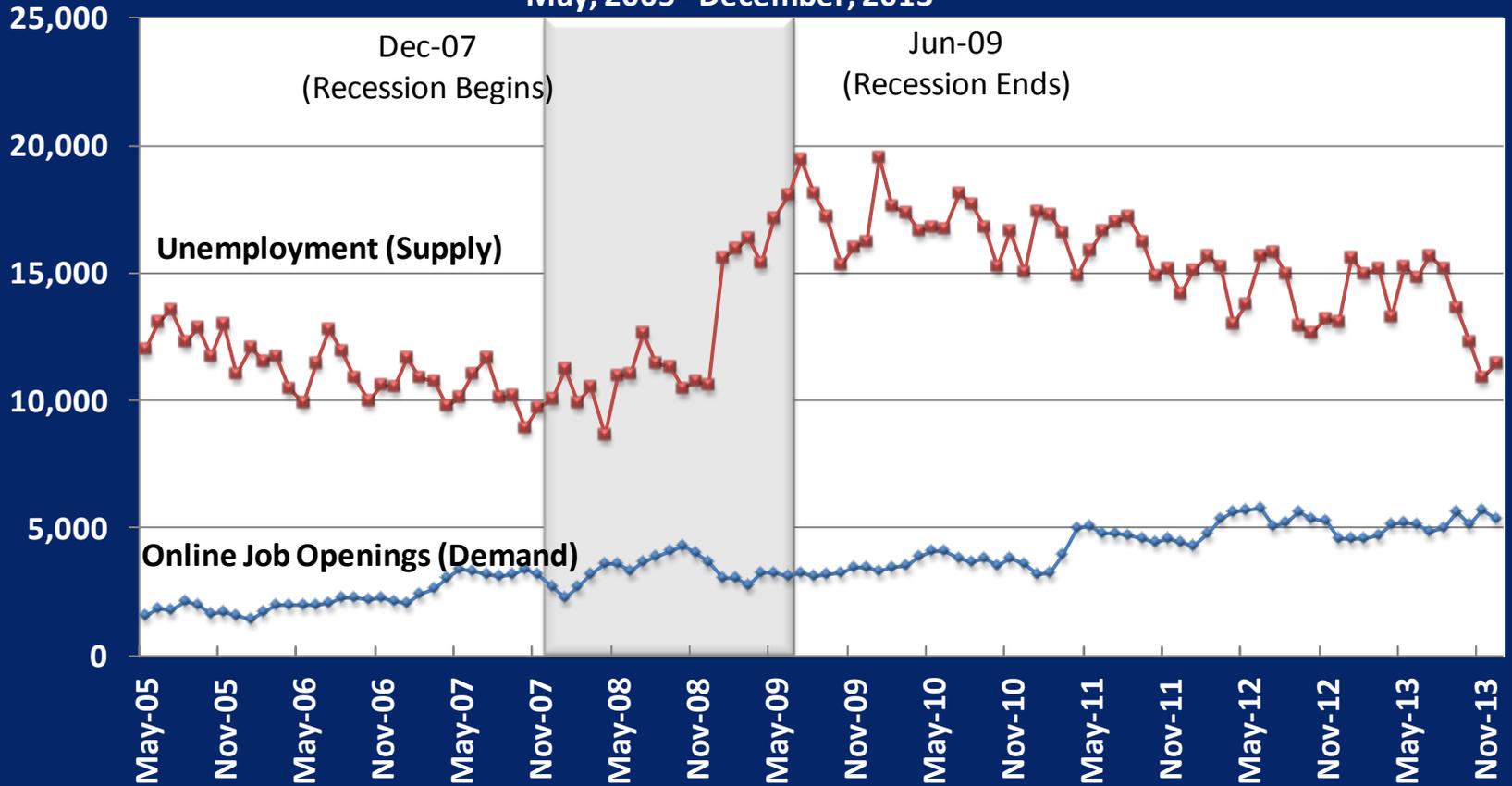
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First-Line Supervisors of Retail Sales Workers

Labor Supply vs. Labor Demand Local Area I May, 2005 - December, 2013



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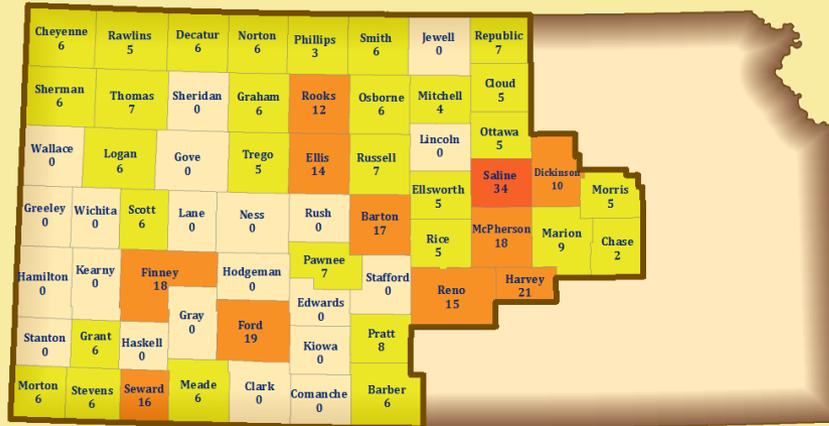
Heavy & Tractor-Trailer
Truck Drivers

First-Line Supervisors of
Retail Sales Workers

Wages, Education, and Knowledge, Skills, and Abilities*

| Wages | |
|--|--------------------------------------|
| Average Hourly Wage | \$ 12.54 |
| Entry Level Hourly Wage | \$ 9.04 |
| Experienced Hourly Wage | \$ 14.29 |
| Average Annual Wage | \$ 26,087 |
| Education | |
| Typical Education Requirement | High school diploma or equivalent |
| Typical Related Work Experience Required | 1 to 5 years |
| Typical On-The-Job Training Needed | None |
| Less than High School Diploma | 32% |
| High School Diploma | 51% |
| Some College, No Degree | NA |
| Associate's Degree | NA |
| Bachelor's Degree | NA |
| Master's Degree | NA |
| Doctoral or Professional Degree | 6% |
| Knowledge, Skills, and Abilities | |
| Occupational Knowledge | 1. Administration and Management |
| | 2. Customer and Personal Service |
| | 3. Food Production |
| | 4. Mathematics |
| | 5. Education and Training |
| Occupational Skills | 1. Speaking |
| | 2. Active Listening |
| | 3. Coordination |
| | 4. Service Orientation |
| | 5. Management of Personnel Resources |
| Occupational Abilities | 1. Oral Expression |
| | 2. Oral Comprehension |
| | 3. Problem Sensitivity |
| | 4. Deductive Reasoning |
| | 5. Speech Recognition |

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Pizza Hut
- Taco Bell
- Golden Living
- Brookdale Senior Living
- Starbucks
- Dillons
- Gecko Hospitality
- Al's Chickenette
- Braum's
- Aramark Corporation

Top 10 Advertisers December, 2013

- [TipTopJob](#)
- [Beyond.com](#)
- [CareerBuilder](#)
- [US.jobs](#)
- [All Retail Jobs](#)
- [JobsOnTheMenu](#)
- [Work in Retail](#)
- [Snagajob](#)
- [Monster](#)
- [Craigslst](#)

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[First-Line Supervisors of
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Wages, Education, and Knowledge, Skills and Abilities* First-Line Supervisors of Food Preparation & Serving Workers

| Wages | | Knowledge, Skills, and Abilities | |
|---|-----------------------------------|----------------------------------|--------------------------------------|
| Average Hourly Wage | \$ 12.54 | Occupational Knowledge | 1. Administration and Management |
| Entry Level Hourly Wage | \$ 9.04 | | 2. Customer and Personal Service |
| Experienced Hourly Wage | \$ 14.29 | | 3. Food Production |
| Average Annual Wage | \$ 26,087 | | 4. Mathematics |
| Education | | Occupational Skills | 5. Education and Training |
| Typical Education Requirement | High school diploma or equivalent | | 1. Speaking |
| Typical Related Work Experience Required | 1 to 5 years | | 2. Active Listening |
| Typical On-The-Job Training Needed | None | | 3. Coordination |
| Less than High School Diploma | 32% | | 4. Service Orientation |
| High School Diploma | 51% | Occupational Abilities | 5. Management of Personnel Resources |
| Some College, No Degree | NA | | 1. Oral Expression |
| Associate's Degree | NA | | 2. Oral Comprehension |
| Bachelor's Degree | NA | | 3. Problem Sensitivity |
| Master's Degree | NA | | 4. Deductive Reasoning |
| Doctoral or Professional Degree | 6% | 5. Speech Recognition | |

*Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)*

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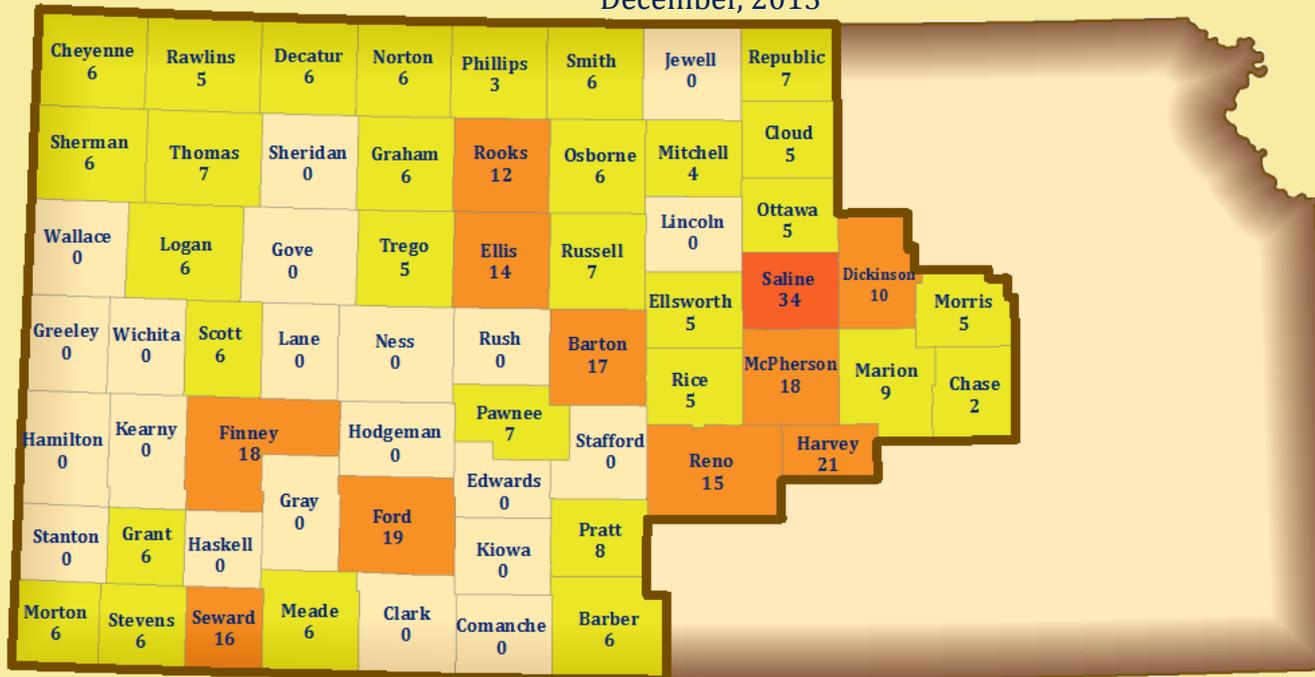
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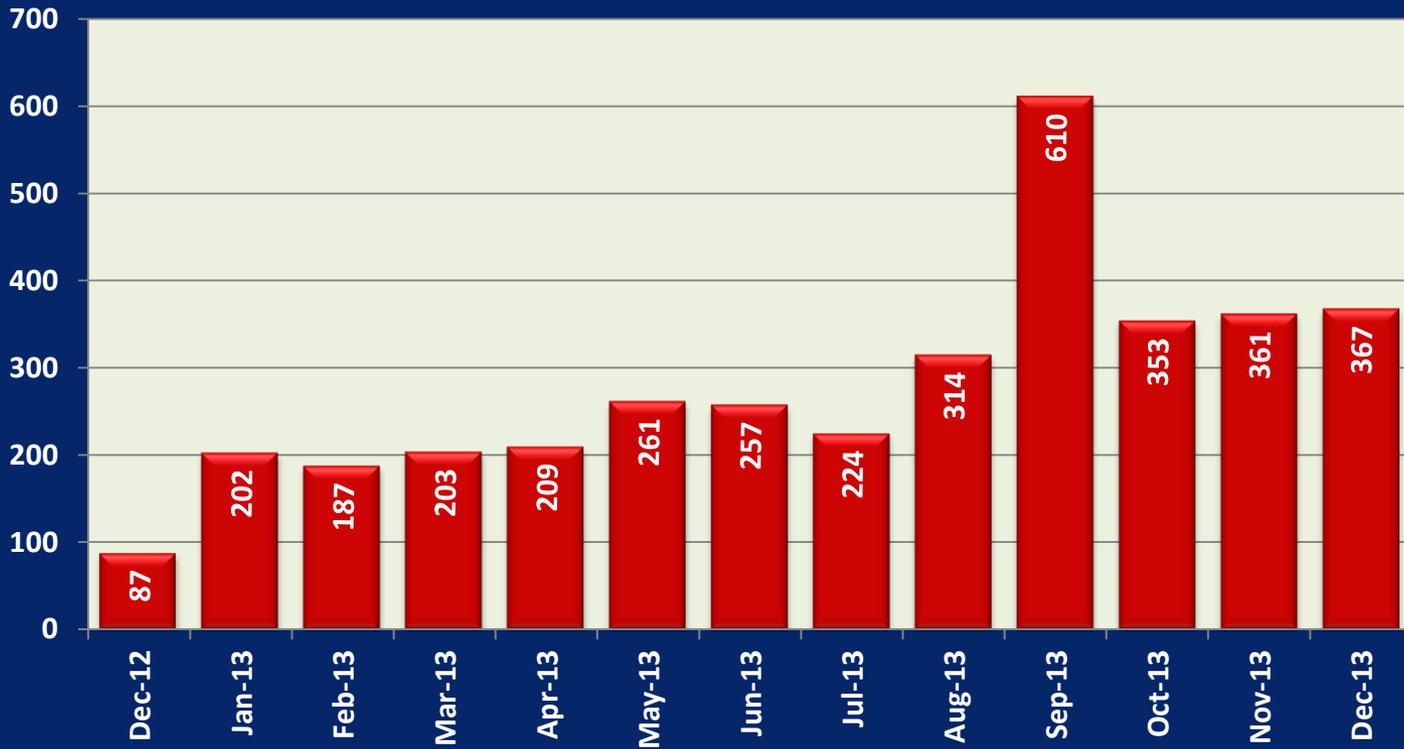
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**Number of Online Job Openings
First-Line Supervisors of Food Preparation & Serving Workers
Local Area I
December, 2012 - December, 2013**



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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First-Line Supervisors of Food Preparation & Serving Workers

Local Area I

December, 2013

| Top 10 Employers | Top 10 Advertisers |
|-------------------------|---------------------------------|
| Pizza Hut | TipTopJob |
| Taco Bell | Beyond.com |
| Golden Living | CareerBuilder |
| Brookdale Senior Living | US.jobs |
| Starbucks | All Retail Jobs |
| Dillons | JobsOnTheMenu |
| Gecko Hospitality | Work in Retail |
| Al's Chickenette | Snagajob |
| Braum's | Monster |
| Aramark Corporation | Craigslist |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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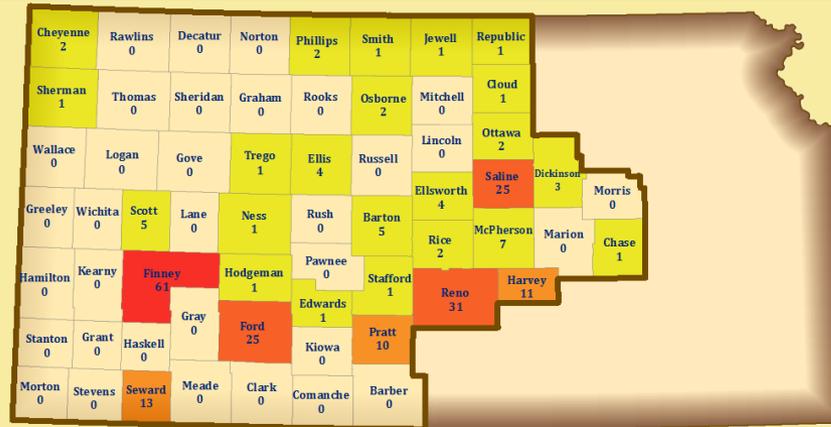
Heavy & Tractor-Trailer Truck Drivers

First-Line Supervisors of Retail Sales Workers

Wages, Education, and Knowledge, Skills, and Abilities*

| Wages | |
|--|----------------------------------|
| Average Hourly Wage | \$ 24.29 |
| Entry Level Hourly Wage | \$ 19.68 |
| Experienced Hourly Wage | \$ 26.60 |
| Average Annual Wage | \$ 50,530 |
| Education | |
| Typical Education Requirement | Associate's degree |
| Typical Related Work Experience Required | None |
| Typical On-The-Job Training Needed | None |
| Less than High School Diploma | NA |
| High School Diploma | NA |
| Some College, No Degree | 11% |
| Associate's Degree | 66% |
| Bachelor's Degree | 23% |
| Master's Degree | NA |
| Doctoral or Professional Degree | NA |
| Knowledge, Skills, and Abilities | |
| Occupational Knowledge | 1. Medicine and Dentistry |
| | 2. Customer and Personal Service |
| | 3. Psychology |
| | 4. English Language |
| | 5. Education and Training |
| Occupational Skills | 1. Active Listening |
| | 2. Social Perceptiveness |
| | 3. Service Orientation |
| | 4. Speaking |
| | 5. Coordination |
| Occupational Abilities | 1. Oral Comprehension |
| | 2. Oral Expression |
| | 3. Problem Sensitivity |
| | 4. Deductive Reasoning |
| | 5. Inductive Reasoning |

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Supplemental Health Care
- Centura Health
- Pratt Regional Medical Center
- Good Samaritan Society
- Unitedhealth Group
- Brookdale Senior Living
- Centene
- Golden Living
- Medical Express
- NursesRx

Top 10 Advertisers December, 2013

- [TipTopJob](#)
- [US.jobs](#)
- [HealthJobsNationwide](#)
- [KansasJobNetwork](#)
- [AdvanceWeb](#)
- [CareerBuilder](#)
- [Jobing](#)
- [Beyond.com](#)
- [Nurse.com](#)
- [Monster](#)

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Wages, Education, and Knowledge, Skills and Abilities* Registered Nurses

| Wages | | Knowledge, Skills, and Abilities | |
|---|--------------------|----------------------------------|----------------------------------|
| Average Hourly Wage | \$ 24.29 | Occupational Knowledge | 1. Medicine and Dentistry |
| Entry Level Hourly Wage | \$ 19.68 | | 2. Customer and Personal Service |
| Experienced Hourly Wage | \$ 26.60 | | 3. Psychology |
| Average Annual Wage | \$ 50,530 | | 4. English Language |
| | | | 5. Education and Training |
| Education | | Occupational Skills | 1. Active Listening |
| Typical Education Requirement | Associate's degree | | 2. Social Perceptiveness |
| Typical Related Work Experience Required | None | | 3. Service Orientation |
| Typical On-The-Job Training Needed | None | | 4. Speaking |
| Less than High School Diploma | NA | | 5. Coordination |
| High School Diploma | NA | Occupational Abilities | 1. Oral Comprehension |
| Some College, No Degree | 11% | | 2. Oral Expression |
| Associate's Degree | 66% | | 3. Problem Sensitivity |
| Bachelor's Degree | 23% | | 4. Deductive Reasoning |
| Master's Degree | NA | | 5. Inductive Reasoning |
| Doctoral or Professional Degree | NA | | |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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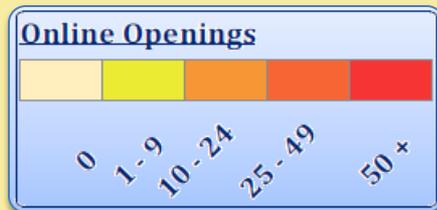
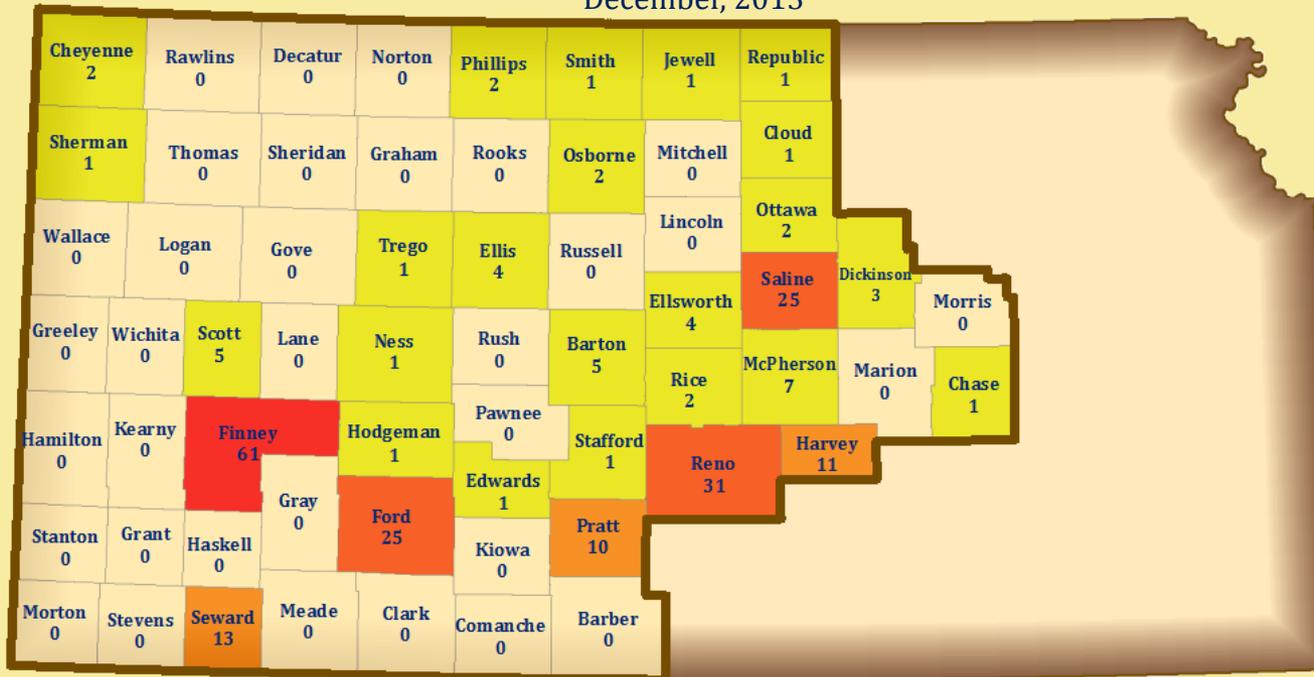
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Registered Nurses

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Registered Nurses

Local Area I

December, 2013

| Top 10 Employers | Top 10 Advertisers |
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| Supplemental Health Care | TipTopJob |
| Centura Health | US.jobs |
| Pratt Regional Medical Center | HealthJobsNationwide |
| Good Samaritan Society | Kansas Job Network |
| Unitedhealth Group | AdvanceWeb |
| Brookdale Senior Living | CareerBuilder |
| Centene | Jobing |
| Golden Living | Beyond.com |
| Medical Express | Nurse.com |
| NursesRx | Monster |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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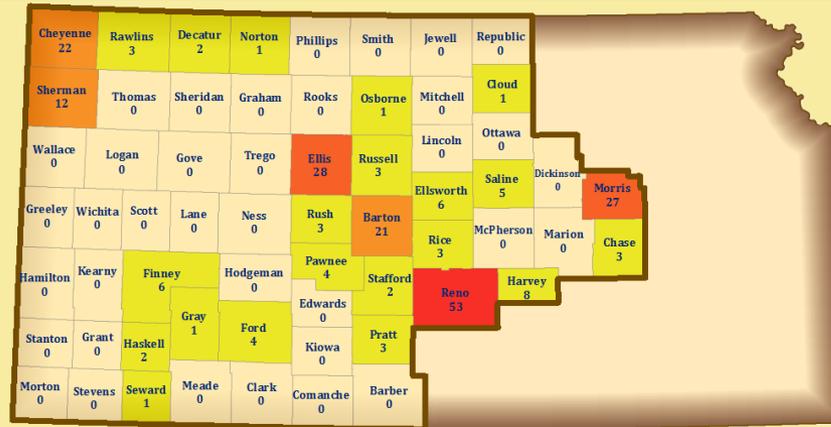
Heavy & Tractor-Trailer Truck Drivers

First-Line Supervisors of Retail Sales Workers

Wages, Education, and Knowledge, Skills, and Abilities*

| Wages | |
|--|-------------------------------|
| Average Hourly Wage | \$ 38.16 |
| Entry Level Hourly Wage | \$ 26.90 |
| Experienced Hourly Wage | \$ 43.79 |
| Average Annual Wage | \$ 79,378 |
| Education | |
| Typical Education Requirement | Master's degree |
| Typical Related Work Experience Required | None |
| Typical On-The-Job Training Needed | None |
| Less than High School Diploma | NA |
| High School Diploma | NA |
| Some College, No Degree | NA |
| Associate's Degree | NA |
| Bachelor's Degree | 6% |
| Master's Degree | 86% |
| Doctoral or Professional Degree | 9% |
| Knowledge, Skills, and Abilities | |
| Occupational Knowledge | 1. Therapy and Counseling |
| | 2. Psychology |
| | 3. Education and Training |
| | 4. Sociology and Anthropology |
| | 5. Medicine and Dentistry |
| Occupational Skills | 1. Active Listening |
| | 2. Reading Comprehension |
| | 3. Speaking |
| | 4. Critical Thinking |
| | 5. Service Orientation |
| Occupational Abilities | 1. Problem Sensitivity |
| | 2. Oral Comprehension |
| | 3. Oral Expression |
| | 4. Speech Clarity |
| | 5. Deductive Reasoning |

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Supplemental Health Care
- RehabCare
- Reflectx Staffing
- Centra Healthcare
- CMS Direct Hire
- Synertx
- Med Travelers
- Club Staffing, Inc.
- WellTech Partners
- TravelMax

Top 10 Advertisers December, 2013

- [HealthJobsNationwide](#)
- [JobsOT](#)
- [TherapyJobs](#)
- [Hospital Jobs Online](#)
- [HealthCareerWeb](#)
- [Beyond.com](#)
- [US.jobs](#)
- [Health Callings](#)
- [TipTopJob](#)
- [AdvanceWeb](#)

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Wages, Education, and Knowledge, Skills and Abilities* Occupational Therapists

| Wages | | Knowledge, Skills, and Abilities | |
|---|-----------------|----------------------------------|-------------------------------|
| Average Hourly Wage | \$ 38.16 | Occupational Knowledge | 1. Therapy and Counseling |
| Entry Level Hourly Wage | \$ 26.90 | | 2. Psychology |
| Experienced Hourly Wage | \$ 43.79 | | 3. Education and Training |
| Average Annual Wage | \$ 79,378 | | 4. Sociology and Anthropology |
| | | | 5. Medicine and Dentistry |
| Education | | Occupational Skills | 1. Active Listening |
| Typical Education Requirement | Master's degree | | 2. Reading Comprehension |
| Typical Related Work Experience Required | None | | 3. Speaking |
| Typical On-The-Job Training Needed | None | | 4. Critical Thinking |
| Less than High School Diploma | NA | | 5. Service Orientation |
| High School Diploma | NA | Occupational Abilities | 1. Problem Sensitivity |
| Some College, No Degree | NA | | 2. Oral Comprehension |
| Associate's Degree | NA | | 3. Oral Expression |
| Bachelor's Degree | 6% | | 4. Speech Clarity |
| Master's Degree | 86% | | 5. Deductive Reasoning |
| Doctoral or Professional Degree | 9% | | |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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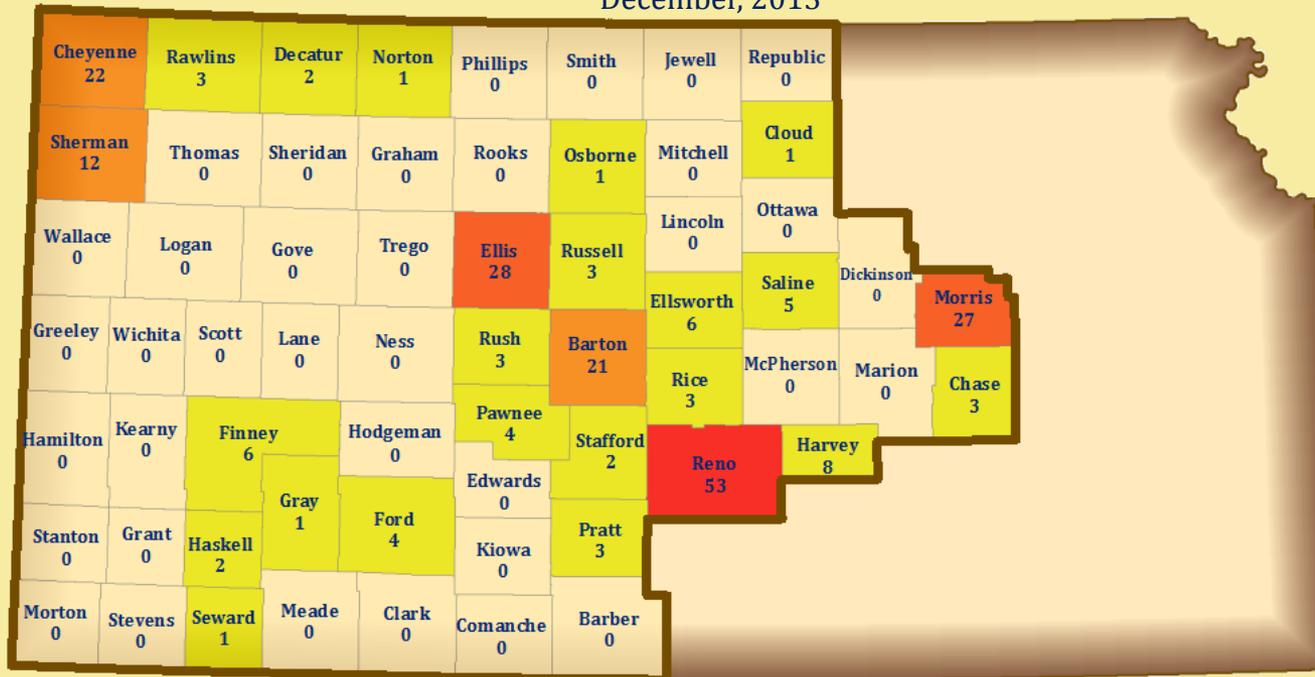
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Occupational Therapists

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Occupational Therapists

Local Area I

December, 2013

| Top 10 Employers | Top 10 Advertisers |
|--------------------------|--------------------------------------|
| Supplemental Health Care | HealthJobsNationwide |
| RehabCare | JobsOT |
| Reflectx Staffing | TherapyJobs |
| Centra Healthcare | Hospital Jobs Online |
| CMS Direct Hire | HealthCareerWeb |
| Synertx | Beyond.com |
| Med Travelers | US.jobs |
| Club Staffing, Inc. | Health Callings |
| WellTech Partners | TipTopJob |
| TravelMax | AdvanceWeb |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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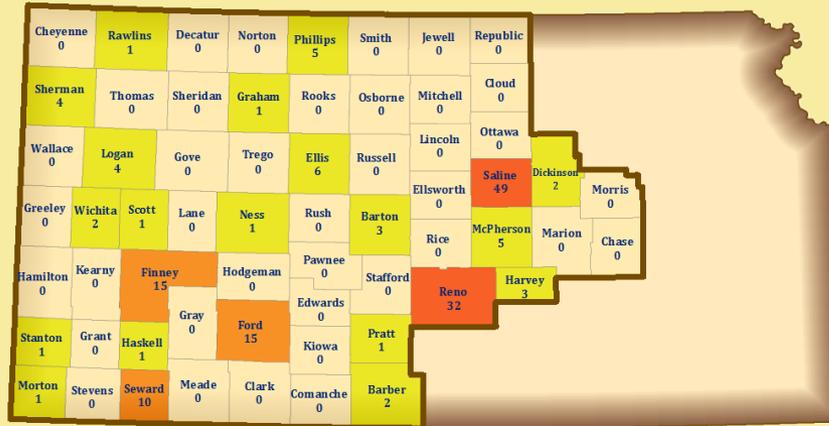
Heavy & Tractor-Trailer Truck Drivers

First-Line Supervisors of Retail Sales Workers

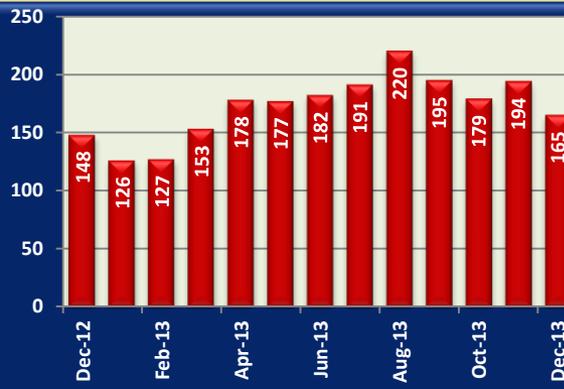
Wages, Education, and Knowledge, Skills, and Abilities*

| Wages | |
|--|-----------------------------------|
| Average Hourly Wage | \$ 16.23 |
| Entry Level Hourly Wage | \$ 10.57 |
| Experienced Hourly Wage | \$ 19.05 |
| Average Annual Wage | \$ 33,748 |
| Education | |
| Typical Education Requirement | High school diploma or equivalent |
| Typical Related Work Experience Required | 1 to 5 years |
| Typical On-The-Job Training | Short-term on-the-job training |
| Less than High School Diploma | 22% |
| High School Diploma | 53% |
| Some College, No Degree | 23% |
| Associate's Degree | NA |
| Bachelor's Degree | NA |
| Master's Degree | NA |
| Doctoral or Professional Degree | NA |
| Knowledge, Skills, and Abilities | |
| Occupational Knowledge | 1. Transportation |
| | 2. Public Safety and Security |
| | 3. Mechanical |
| | 4. Customer and Personal Service |
| | 5. Administration and Management |
| Occupational Skills | 1. Operation and Control |
| | 2. Operation Monitoring |
| | 3. Judgment and Decision Making |
| | 4. Monitoring |
| | 5. Time Management |
| Occupational Abilities | 1. Control Precision |
| | 2. Far Vision |
| | 3. Multilimb Coordination |
| | 4. Depth Perception |
| | 5. Near Vision |

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Knight Transportation
- Army National Guard
- FedEx
- Groendyke Transport
- Dahlsten Truck Lines, Inc
- Barr-nunn
- Railcrew Xpress
- Hogan
- UPS
- Bohm Farm & Ranch Inc

Top 10 Advertisers December, 2013

- [Craigslist](#)
- [Careersingear](#)
- [CareerBuilder](#)
- [Monster](#)
- [US.jobs](#)
- [Jobs in Logistics](#)
- [Beyond.com](#)
- [eBay](#)
- [TipTopJob](#)
- [Jobing](#)

Top 5 Occupations with the Most Online Openings

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[First-Line Supervisors of Food Preparation & Serving Workers](#)

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Heavy & Tractor-Trailer Truck Drivers

[First-Line Supervisors of Retail Sales Workers](#)

Wages, Education, and Knowledge, Skills and Abilities* Heavy & Tractor-Trailer Truck Drivers

| Wages | | Knowledge, Skills, and Abilities | |
|---|-----------------------------------|----------------------------------|----------------------------------|
| Average Hourly Wage | \$ 16.23 | Occupational Knowledge | 1. Transportation |
| Entry Level Hourly Wage | \$ 10.57 | | 2. Public Safety and Security |
| Experienced Hourly Wage | \$ 19.05 | | 3. Mechanical |
| Average Annual Wage | \$ 33,748 | | 4. Customer and Personal Service |
| | | | 5. Administration and Management |
| Education | | Occupational Skills | 1. Operation and Control |
| Typical Education Requirement | High school diploma or equivalent | | 2. Operation Monitoring |
| Typical Related Work Experience Required | 1 to 5 years | | 3. Judgment and Decision Making |
| Typical On-The-Job Training | Short-term on-the-job training | | 4. Monitoring |
| Less than High School Diploma | 22% | | 5. Time Management |
| High School Diploma | 53% | Occupational Abilities | 1. Control Precision |
| Some College, No Degree | 23% | | 2. Far Vision |
| Associate's Degree | NA | | 3. Multilimb Coordination |
| Bachelor's Degree | NA | | 4. Depth Perception |
| Master's Degree | NA | | 5. Near Vision |
| Doctoral or Professional Degree | NA | | |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

* The data provided reflects information that applies to all filled jobs within a specified occupation; it does not apply to job openings. Education and Knowledge, Skills and Abilities reflect national data.

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Heavy & Tractor-Trailer Truck Drivers

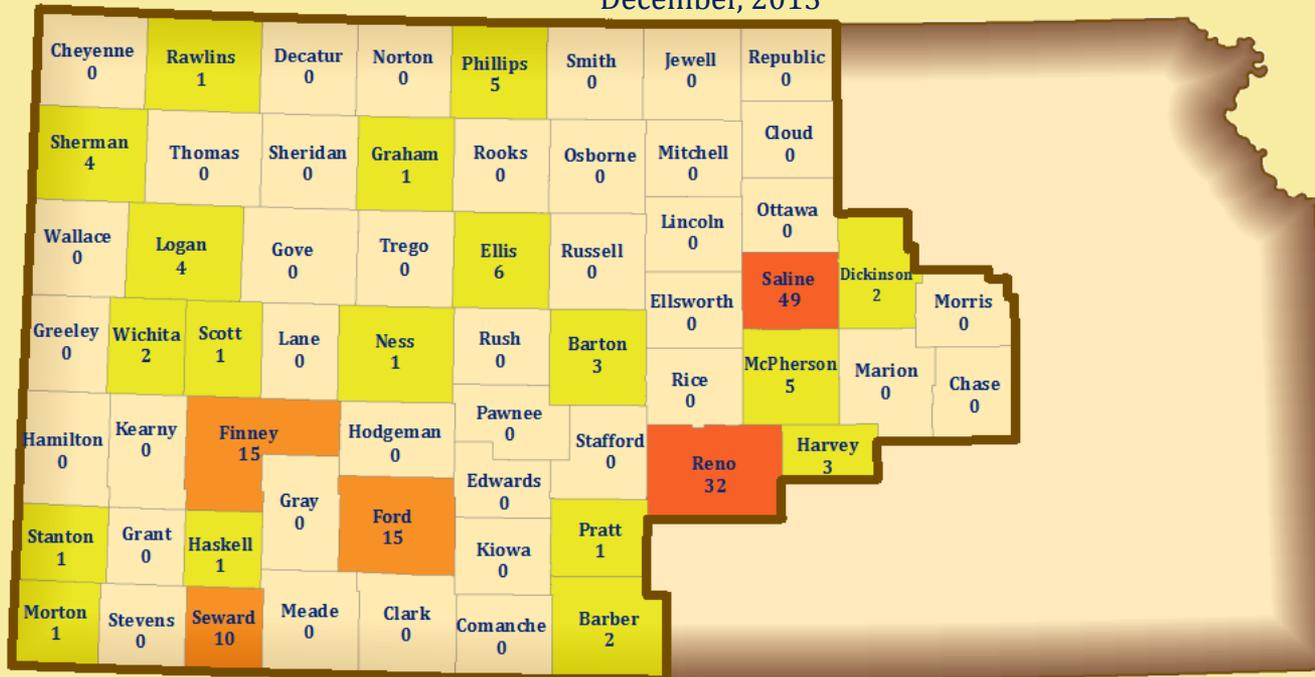
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Heavy & Tractor-Trailer Truck Drivers

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First-Line Supervisors of
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Serving Workers

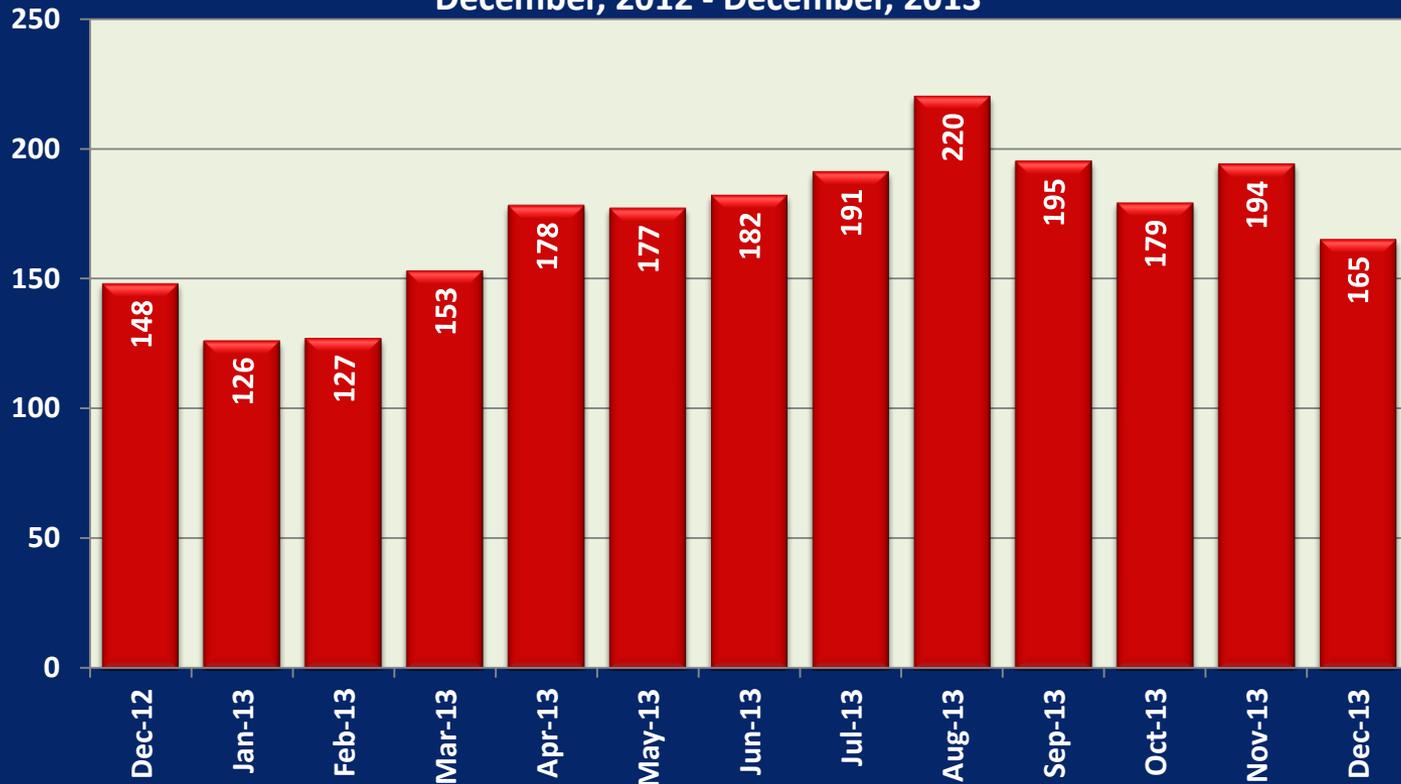
Registered Nurses

Occupational Therapists

**Heavy & Tractor-
Trailer Truck Drivers**

First-Line Supervisors of
Retail Sales Workers

**Number of Online Job Openings
Heavy & Tractor-Trailer Truck Drivers
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December, 2012 - December, 2013**



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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Heavy & Tractor-Trailer Truck Drivers

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Heavy & Tractor-Trailer Truck Drivers

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December, 2013

| Top 10 Employers | Top 10 Advertisers |
|---------------------------|-----------------------------------|
| Knight Transportation | Craigslist |
| Army National Guard | Careersingear |
| FedEx | CareerBuilder |
| Groendyke Transport | Monster |
| Dahlsten Truck Lines, Inc | US.jobs |
| Barr-nunn | Jobs in Logistics |
| Railcrew Xpress | Beyond.com |
| Hogan | eBay |
| UPS | TipTopJob |
| Bohm Farm & Ranch Inc | Jobing |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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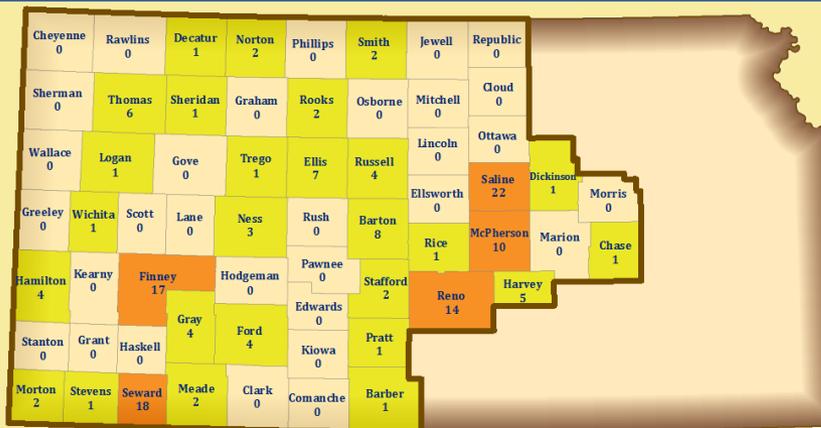
Heavy & Tractor-Trailer Truck Drivers

First-Line Supervisors of Retail Sales Workers

Wages, Education, and Knowledge, Skills, and Abilities*

| Wages | |
|--|-----------------------------------|
| Average Hourly Wage | \$ 18.32 |
| Entry Level Hourly Wage | \$ 11.76 |
| Experienced Hourly Wage | \$ 21.60 |
| Average Annual Wage | \$ 38,110 |
| Education | |
| Typical Education Requirement | High school diploma or equivalent |
| Typical Related Work Experience Required | 1 to 5 years |
| Typical On-The-Job Training Needed | None |
| Less than High School Diploma | NA |
| High School Diploma | 40% |
| Some College, No Degree | 26% |
| Associate's Degree | 15% |
| Bachelor's Degree | NA |
| Master's Degree | NA |
| Doctoral or Professional Degree | NA |
| Knowledge, Skills, and Abilities | |
| Occupational Knowledge | 1. Customer and Personal Service |
| | 2. Sales and Marketing |
| | 3. Administration and Management |
| | 4. English Language |
| | 5. Mathematics |
| Occupational Skills | 1. Active Listening |
| | 2. Coordination |
| | 3. Critical Thinking |
| | 4. Monitoring |
| | 5. Service Orientation |
| Occupational Abilities | 1. Oral Comprehension |
| | 2. Oral Expression |
| | 3. Speech Clarity |
| | 4. Speech Recognition |
| | 5. Problem Sensitivity |

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- The Dollar General
- Tractor Supply Company
- Fastenal
- Rue 21
- Advance America
- Sears Holdings Corporation
- Brown's Shoe Fit Co.
- AT&T
- Cox Communications
- Aaron's

Top 10 Advertisers December, 2013

- [US.jobs](#)
- [Beyond.com](#)
- [CareerBuilder](#)
- [All Retail Jobs](#)
- [TipTopJob](#)
- [Craigslst](#)
- [Snagajob](#)
- [Monster](#)
- [Work in Retail](#)
- [VetJobs](#)

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First-Line Supervisors of Retail Sales Workers

Wages, Education, and Knowledge, Skills and Abilities* First-Line Supervisors of Retail Sales Workers

| Wages | | Knowledge, Skills, and Abilities | | |
|---|-----------------------------------|----------------------------------|----------------------------------|----------------------|
| Average Hourly Wage | \$ 18.32 | Occupational Knowledge | 1. Customer and Personal Service | |
| Entry Level Hourly Wage | \$ 11.76 | | 2. Sales and Marketing | |
| Experienced Hourly Wage | \$ 21.60 | | 3. Administration and Management | |
| Average Annual Wage | \$ 38,110 | | 4. English Language | |
| Education | | Occupational Skills | 5. Mathematics | |
| Typical Education Requirement | High school diploma or equivalent | | 1. Active Listening | |
| Typical Related Work Experience Required | 1 to 5 years | | | 2. Coordination |
| Typical On-The-Job Training Needed | None | | | 3. Critical Thinking |
| Less than High School Diploma | NA | | | 4. Monitoring |
| High School Diploma | 40% | 5. Service Orientation | | |
| Some College, No Degree | 26% | Occupational Abilities | 1. Oral Comprehension | |
| Associate's Degree | 15% | | 2. Oral Expression | |
| Bachelor's Degree | NA | | 3. Speech Clarity | |
| Master's Degree | NA | | 4. Speech Recognition | |
| Doctoral or Professional Degree | NA | | 5. Problem Sensitivity | |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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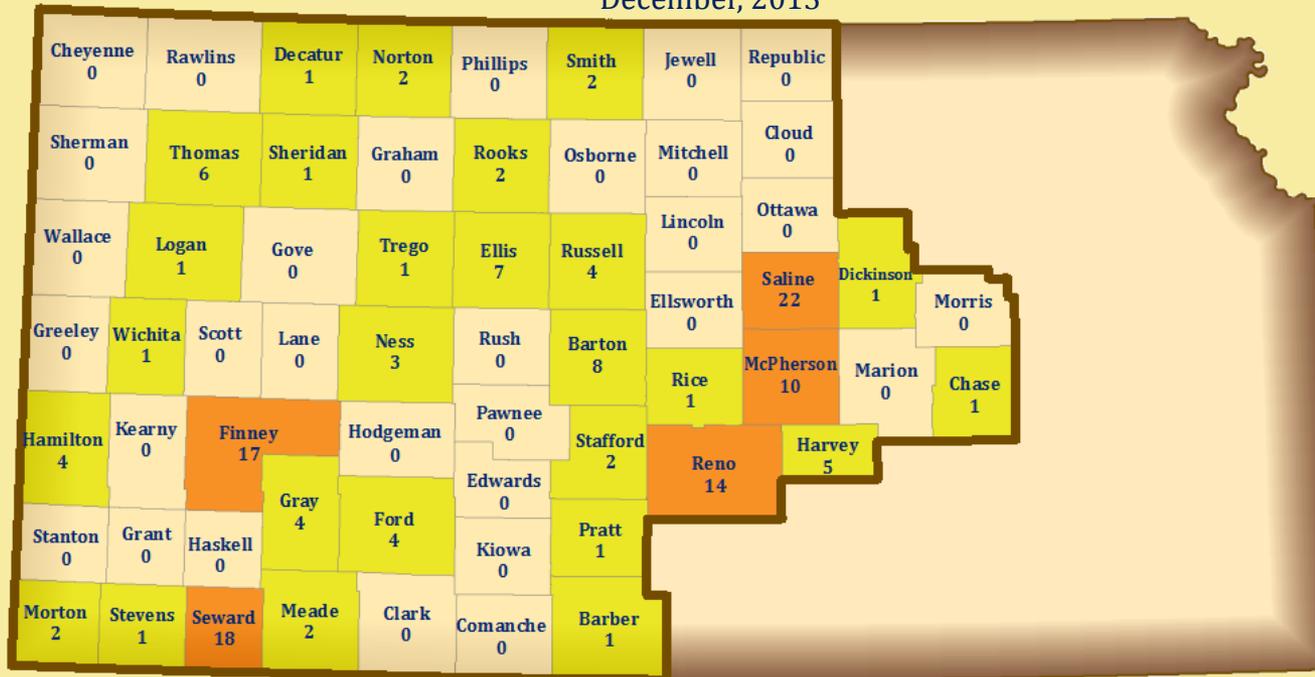
[First-Line Supervisors of Retail Sales Workers](#)

First-Line Supervisors of Retail Sales Workers

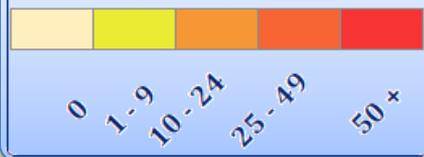
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Number of Online Job Openings First-Line Supervisors of Retail Sales Workers Local Area I

December, 2012 - December, 2013



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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First-Line Supervisors of Retail Sales Workers

First-Line Supervisors of Retail Sales Workers

Local Area I

December, 2013

| Top 10 Employers | Top 10 Advertisers |
|----------------------------|---------------------------------|
| The Dollar General | US.jobs |
| Tractor Supply Company | Beyond.com |
| Fastenal | CareerBuilder |
| Rue 21 | All Retail Jobs |
| Advance America | TipTopJob |
| Sears Holdings Corporation | Craigslist |
| Brown's Shoe Fit Co. | Snagajob |
| AT&T | Monster |
| Cox Communications | Work in Retail |
| Aaron's | VetJobs |

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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