

Top 5 Occupations with the Most Online Openings

Summary

Heavy & Tractor-Trailer Truck Drivers

Retail Salespersons

Customer Service Representatives

First-Line Supervisors of Food Preparation & Serving Workers

Registered Nurses

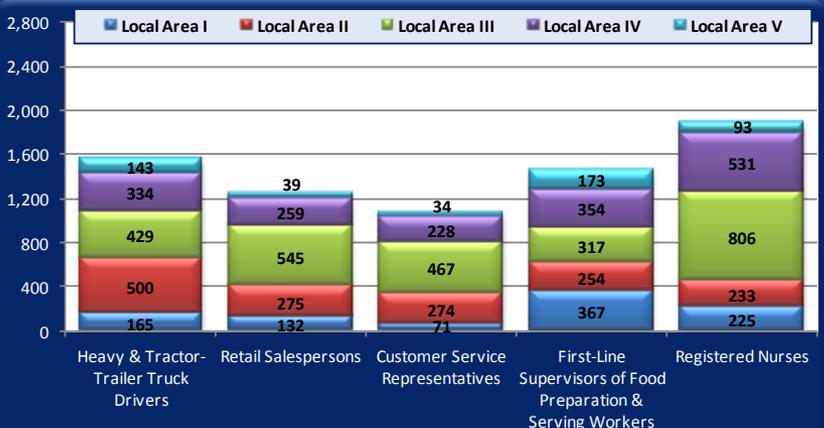
**Top 10 Online Job Openings
December, 2013**

Occupational Title	Online Job Openings		Average Hourly Wage	Percent Growth***
	December, 2013	December, 2012		
All Occupations, Total	7,347	6,093	\$ 18.26	9.4%
Heavy & Tractor-Trailer Truck Drivers	500	326	\$ 17.75	9.2%
Retail Salespersons	275	168	\$ 11.40	-0.5%
Customer Service Representatives	274	164	\$ 13.26	16.7%
First-Line Supervisors of Food Preparation & Serving Workers	254	101	\$ 12.36	6.0%
Registered Nurses*	233	237	\$ 27.40	23.1%
First-Line Supervisors of Retail Sales Workers	176	176	\$ 17.06	-3.6%
Insurance Sales Agents	108	65	\$ 23.70	15.8%
First-Line Supervisors of Production & Operating Workers	102	54	\$ 23.97	3.4%
Sales Representatives, Wholesale & Manufacturing, Except Technical & Scientific Products	99	78	\$ 29.20	10.6%
Food Service Managers	94	41	\$ 21.41	-5.2%

Top Online Green Job Openings
December, 2013**

Occupational Title	Online Job Openings		Average Hourly Wage	Percent Growth***
	December, 2013	December, 2012		
All Occupations, Total	148	88	\$ 18.26	9.4%
Electricians	22	1	\$ 22.42	6.4%
Heavy & Tractor-Trailer Truck Drivers	19	17	\$ 17.75	9.2%
Landscaping & Groundskeeping Workers	12	3	\$ 10.62	14.3%
Electrical Engineers	9	1	\$ 37.86	25.4%
First-Line Supervisors of Construction Trades & Extraction Workers	8	8	\$ 25.51	11.4%
Heating, Air Conditioning, & Refrigeration Mechanics & Installers	6	5	\$ 21.16	12.5%
First-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	4	3	\$ 24.47	15.2%
Environmental Scientists & Specialists, Including Health	4	2	\$ 26.31	4.9%
Construction Managers	4	1	\$ 40.70	6.3%

**Top 5 Online Job Openings by Local Area
December, 2013**



**Labor Supply vs. Labor Demand
May, 2005 – December, 2013**



Top 5 Occupations with the Most Online Openings

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Heavy & Tractor-Trailer Truck Drivers

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Registered Nurses

Top 10 Online Job Openings Local Area II December, 2013

Occupational Title	Online Job Openings		Average Hourly Wage	Percent Growth***
	December, 2013	December, 2012		2010-2020
All Occupations, Total	7,347	6,093	\$ 18.26	9.4%
Heavy & Tractor-Trailer Truck Drivers	500	326	\$ 17.75	9.2%
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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics

* Uses crosswalked 2000 SOC code for Percent Growth.

*** Projections for Local Area II reflect the Northeast projection region.

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Local Area II

December, 2013

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	December, 2013	December, 2012		2010-2020
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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics

**Projections and wages reflect all jobs in a given occupation, both green and non-green. The number of green advertisements include ads that were classified as dark green, medium green, and/or light green.

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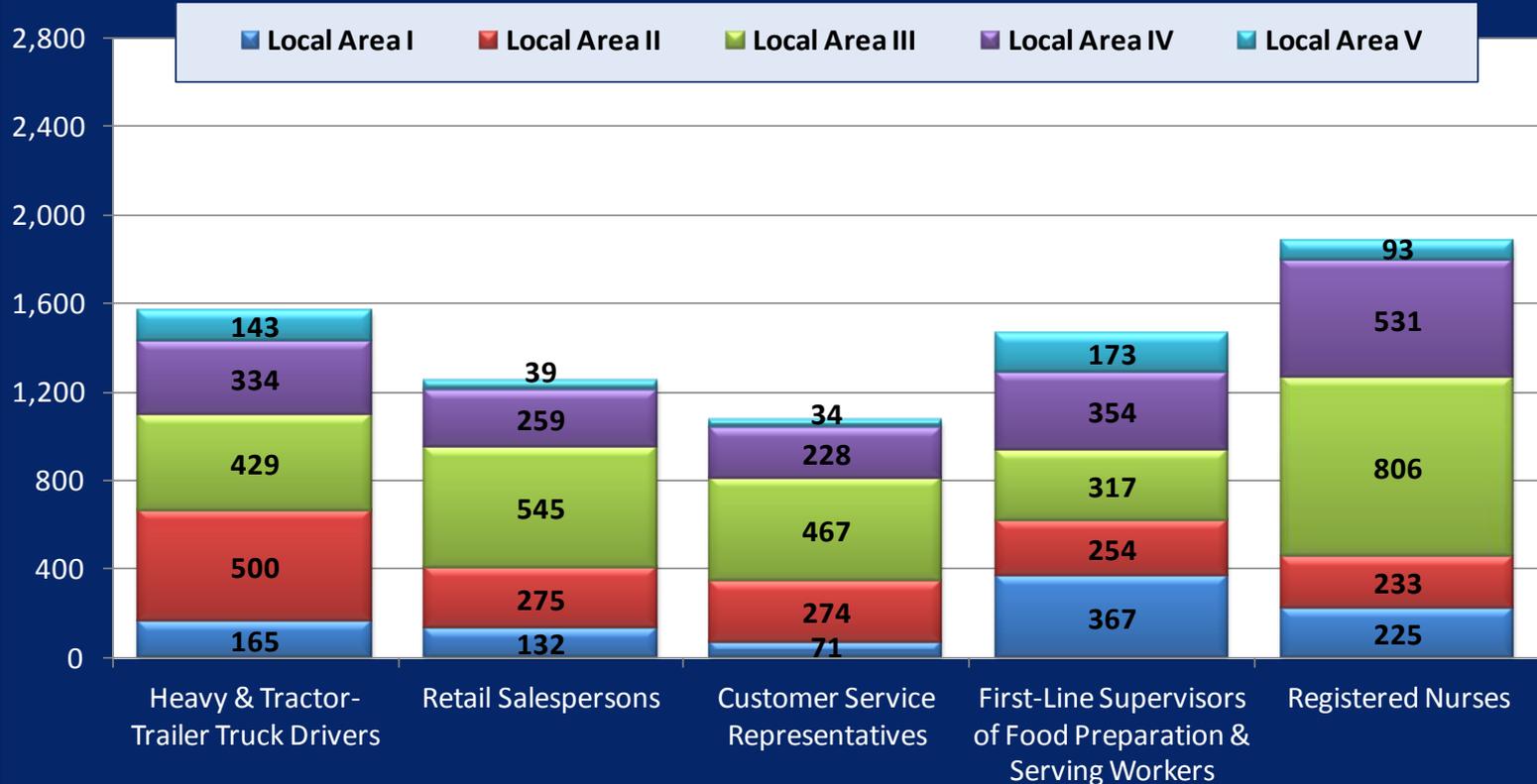
Retail Salespersons

Customer Service Representatives

First-Line Supervisors of Food Preparation & Serving Workers

Registered Nurses

**Top 5 Online Job Openings by Local Area
Kansas
December, 2013**



Top 5 Occupations with the Most Online Openings

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Heavy & Tractor
Trailer Truck Drivers

Retail Salespersons

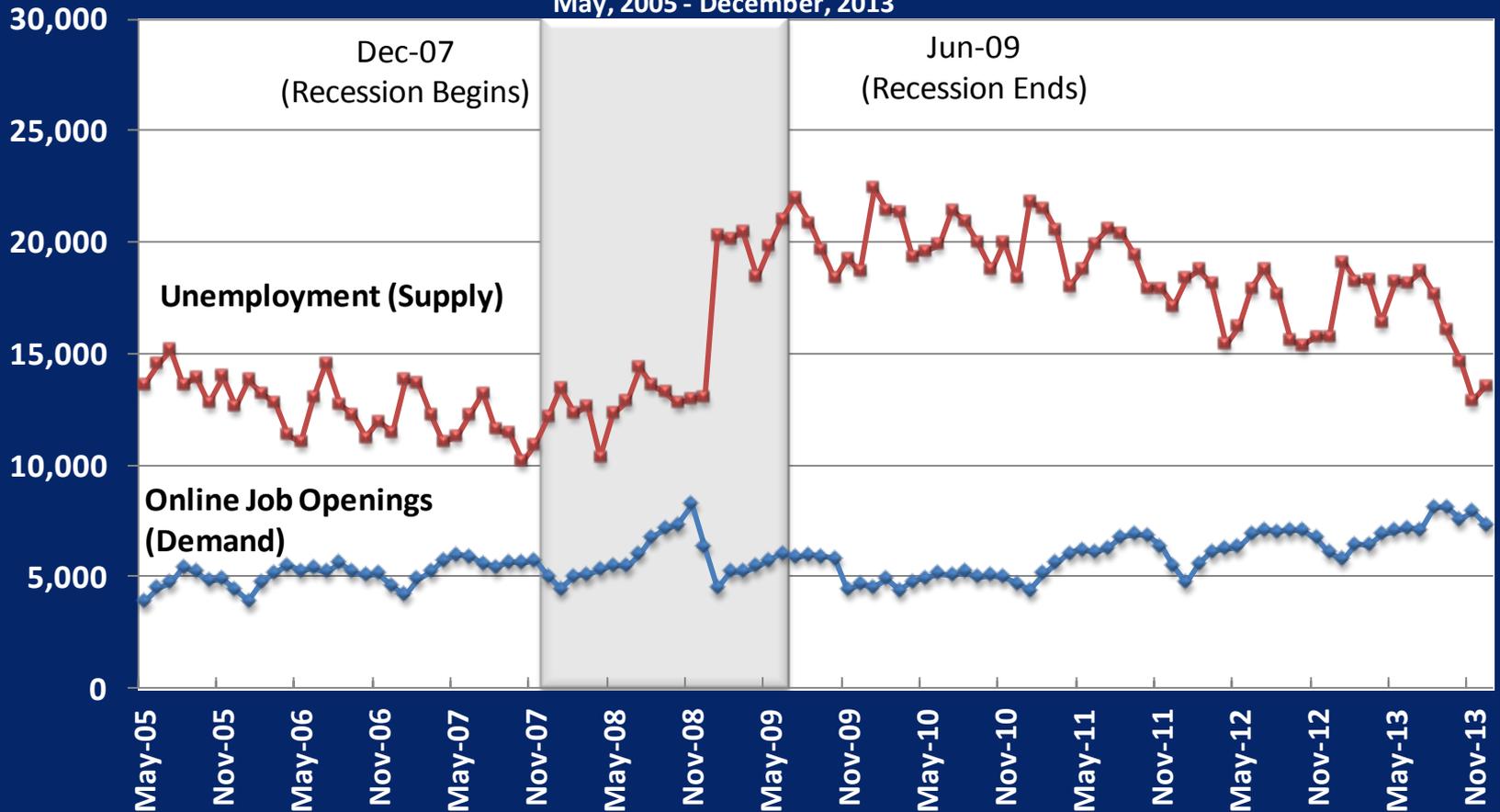
Customer Service
Representatives

First-Line Supervisors of
Food Preparation & Serving
Workers

Registered Nurses

Labor Supply vs. Labor Demand Local Area II

May, 2005 - December, 2013



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics.

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Heavy & Tractor-Trailer Truck Drivers

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Customer Service Representatives

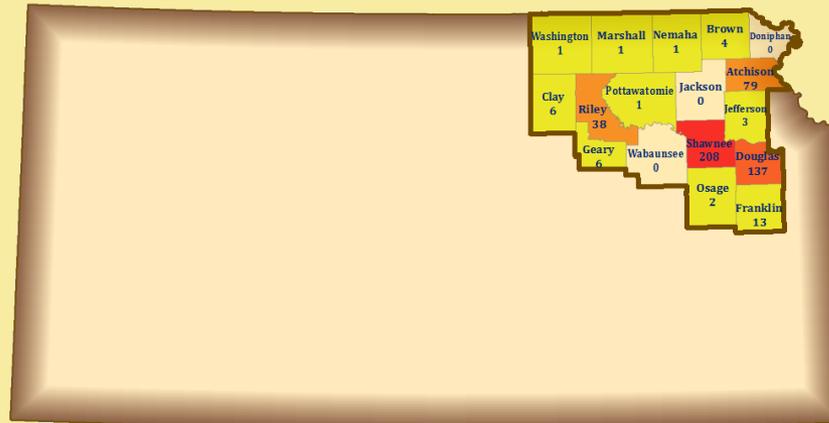
First-Line Supervisors of Food Preparation & Serving Workers

Registered Nurses

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 17.75
Entry Level Hourly Wage	\$ 11.52
Experienced Hourly Wage	\$ 20.86
Average Annual Wage	\$ 36,914
Education	
Typical Education Requirement	High school diploma or equivalent
Typical Related Work Experience Required	1 to 5 years
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	22%
High School Diploma	53%
Some College, No Degree	23%
Associate's Degree	NA
Bachelor's Degree	NA
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Transportation
	2. Public Safety and Security
	3. Mechanical
	4. Customer and Personal Service
	5. Administration and Management
Occupational Skills	1. Operation and Control
	2. Operation Monitoring
	3. Judgment and Decision Making
	4. Monitoring
	5. Time Management
Occupational Abilities	1. Control Precision
	2. Far Vision
	3. Multilimb Coordination
	4. Depth Perception
	5. Near Vision

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Ryder
- Army National Guard
- Hogan
- U.S. Xpress
- Barr-nunn
- Gordon Trucking, Inc.
- Knight Transportation
- Jobs4u
- Climate Express
- Swift Transportation

Top 10 Advertisers December, 2013

- [Craigslist](#)
- [CareersInGear](#)
- [Work in Retail](#)
- [Jobs in Logistics](#)
- [CareerBuilder](#)
- [Monster](#)
- [eBay](#)
- [US.jobs](#)
- [Beyond.com](#)
- [Job Vertise](#)

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Wages, Education, and Knowledge, Skills and Abilities* Heavy & Tractor-Trailer Truck Drivers

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 17.75	Occupational Knowledge	1. Transportation
Entry Level Hourly Wage	\$ 11.52		2. Public Safety and Security
Experienced Hourly Wage	\$ 20.86		3. Mechanical
Average Annual Wage	\$ 36,914		4. Customer and Personal Service
			5. Administration and Management
Education		Occupational Skills	1. Operation and Control
Typical Education Requirement	High school diploma or equivalent		2. Operation Monitoring
Typical Related Work Experience Required	1 to 5 years		3. Judgment and Decision Making
Typical On-The-Job Training Needed	Short-term on-the-job training		4. Monitoring
Less than High School Diploma	22%		5. Time Management
High School Diploma	53%	Occupational Abilities	1. Control Precision
Some College, No Degree	23%		2. Far Vision
Associate's Degree	NA		3. Multilimb Coordination
Bachelor's Degree	NA		4. Depth Perception
Master's Degree	NA		5. Near Vision
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

* The data provided reflects information that applies to all filled jobs within a specified occupation; it does not apply to job openings. Education and Knowledge, Skills and Abilities reflect national data.

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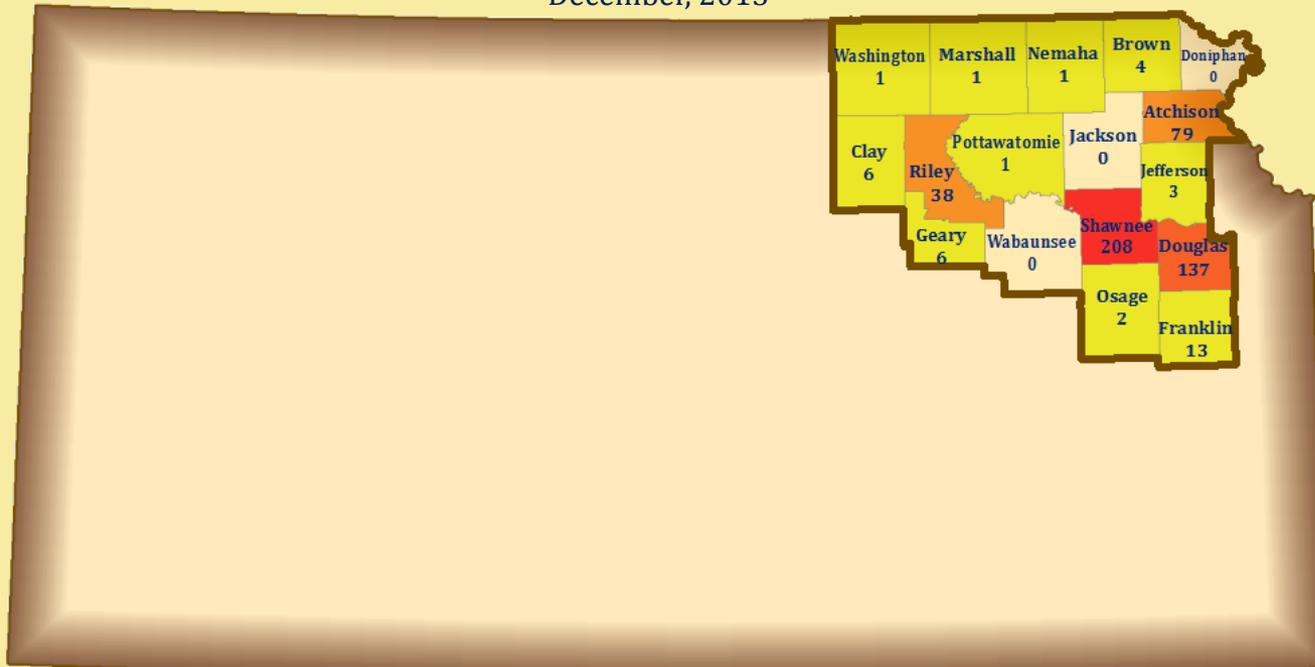
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Heavy & Tractor-Trailer Truck Drivers

Local Area II

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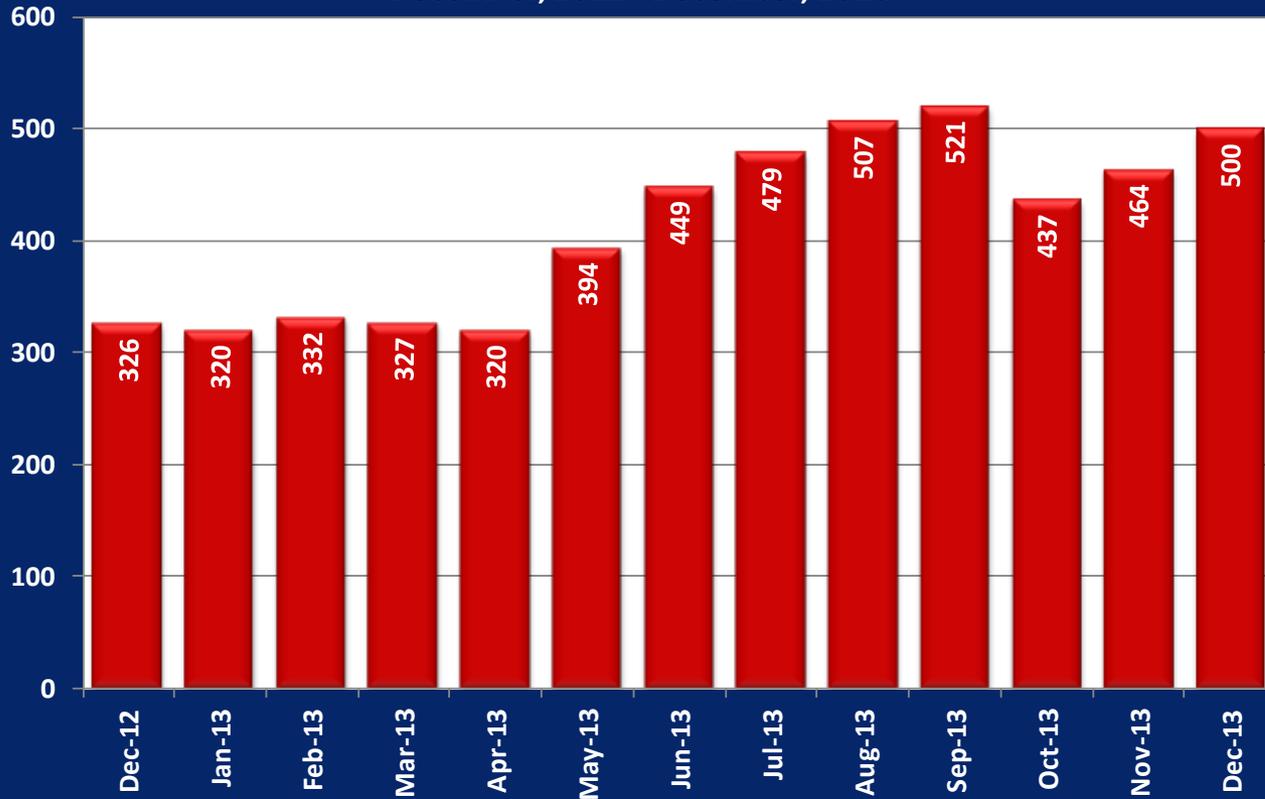
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**Number of Online Job Openings
Heavy & Tractor-Trailer Truck Drivers
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Heavy & Tractor-Trailer Truck Drivers

Local Area II

December, 2013

Top 10 Employers	Top 10 Advertisers
Ryder	Craigslist
Army National Guard	CareersInGear
Hogan	Work in Retail
U.S. Xpress	Jobs in Logistics
Barr-nunn	CareerBuilder
Gordon Trucking, Inc.	Monster
Knight Transportation	eBay
Jobs4u	US.jobs
Climate Express	Beyond.com
Swift Transportation	Job Vertise

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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Retail Salespersons

Customer Service
Representatives

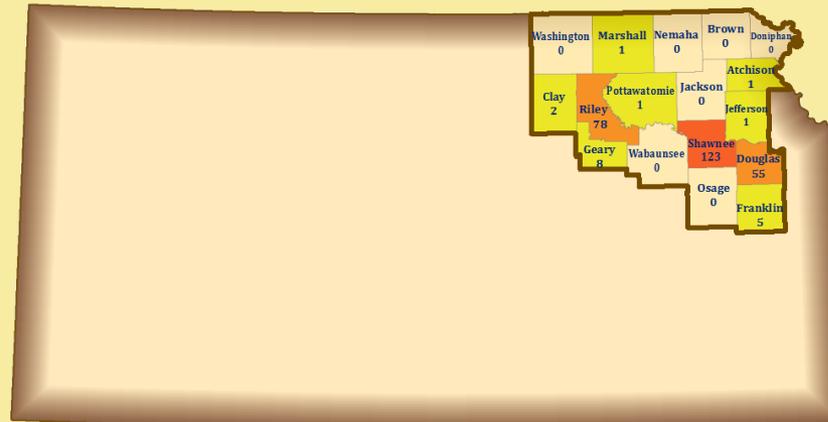
First-Line Supervisors of
Food Preparation & Serving
Workers

Registered Nurses

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 11.40
Entry Level Hourly Wage	\$ 8.15
Experienced Hourly Wage	\$ 13.02
Average Annual Wage	\$ 23,706
Education	
Typical Education Requirement	Less than high school
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	11%
High School Diploma	76%
Some College, No Degree	NA
Associate's Degree	NA
Bachelor's Degree	9%
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Customer and Personal Service
	2. Sales and Marketing
	3. English Language
	4. Mathematics
Occupational Skills	1. Active Listening
	2. Persuasion
	3. Speaking
	4. Service Orientation
	5. Negotiation
Occupational Abilities	1. Oral Comprehension
	2. Oral Expression
	3. Speech Clarity
	4. Speech Recognition
	5. Near Vision

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Sears Holdings Corporation
- Best Buy
- Dick's Sporting Goods, Inc.
- Verizon
- Sprint Corporation
- AT&T
- MarketSource
- T-Mobile
- Z Wireless
- The Scotts Miracle-Gro Company

Top 10 Advertisers December, 2013

- US.jobs
- Beyond.com
- Craigslist
- TipTopJob
- CareerBuilder
- VetJobs
- [All Retail Jobs](http://AllRetailJobs)
- [Work in Retail](http://WorkinRetail)
- Monster
- KansasJobNetwork

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Wages, Education, and Knowledge, Skills and Abilities* Retail Salespersons

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 11.40	Occupational Knowledge	1. Customer and Personal Service
Entry Level Hourly Wage	\$ 8.15		2. Sales and Marketing
Experienced Hourly Wage	\$ 13.02		3. English Language
Average Annual Wage	\$ 23,706		4. Mathematics
Education		Occupational Skills	1. Active Listening
Typical Education Requirement	Less than high school		2. Persuasion
Typical Related Work Experience Required	None		3. Speaking
Typical On-The-Job Training Needed	Short-term on-the-job training		4. Service Orientation
Less than High School Diploma	11%		5. Negotiation
High School Diploma	76%	Occupational Abilities	1. Oral Comprehension
Some College, No Degree	NA		2. Oral Expression
Associate's Degree	NA		3. Speech Clarity
Bachelor's Degree	9%		4. Speech Recognition
Master's Degree	NA		5. Near Vision
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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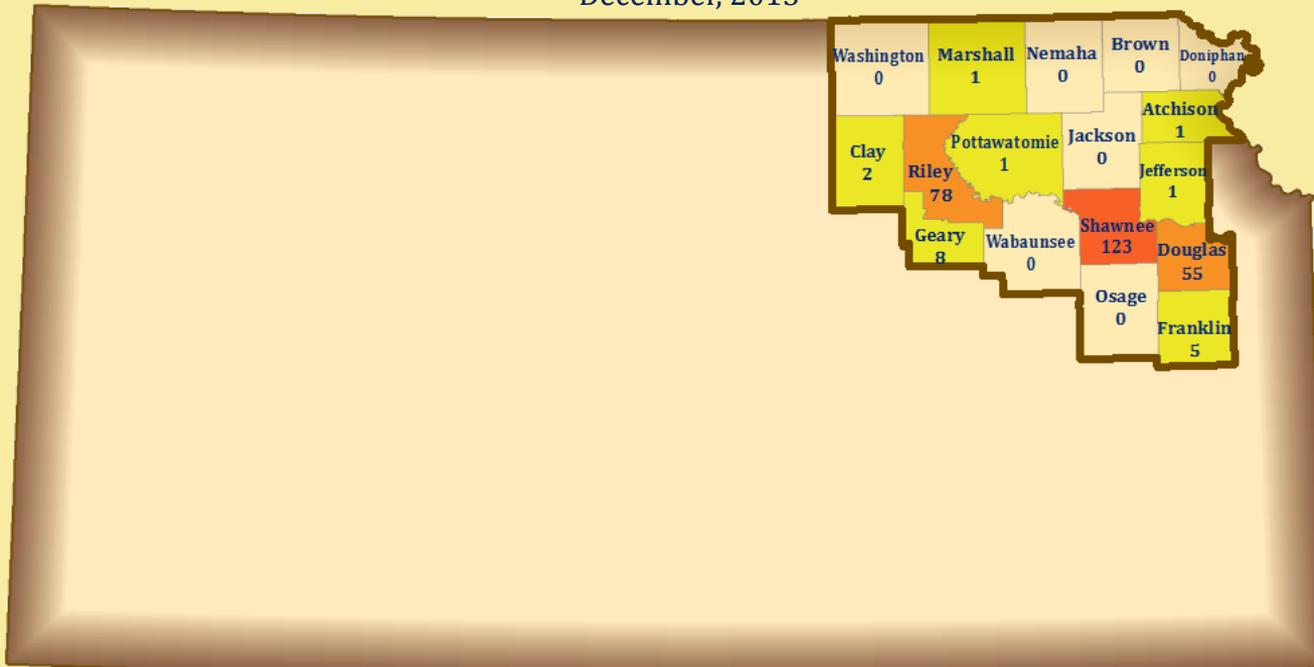
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Retail Salespersons

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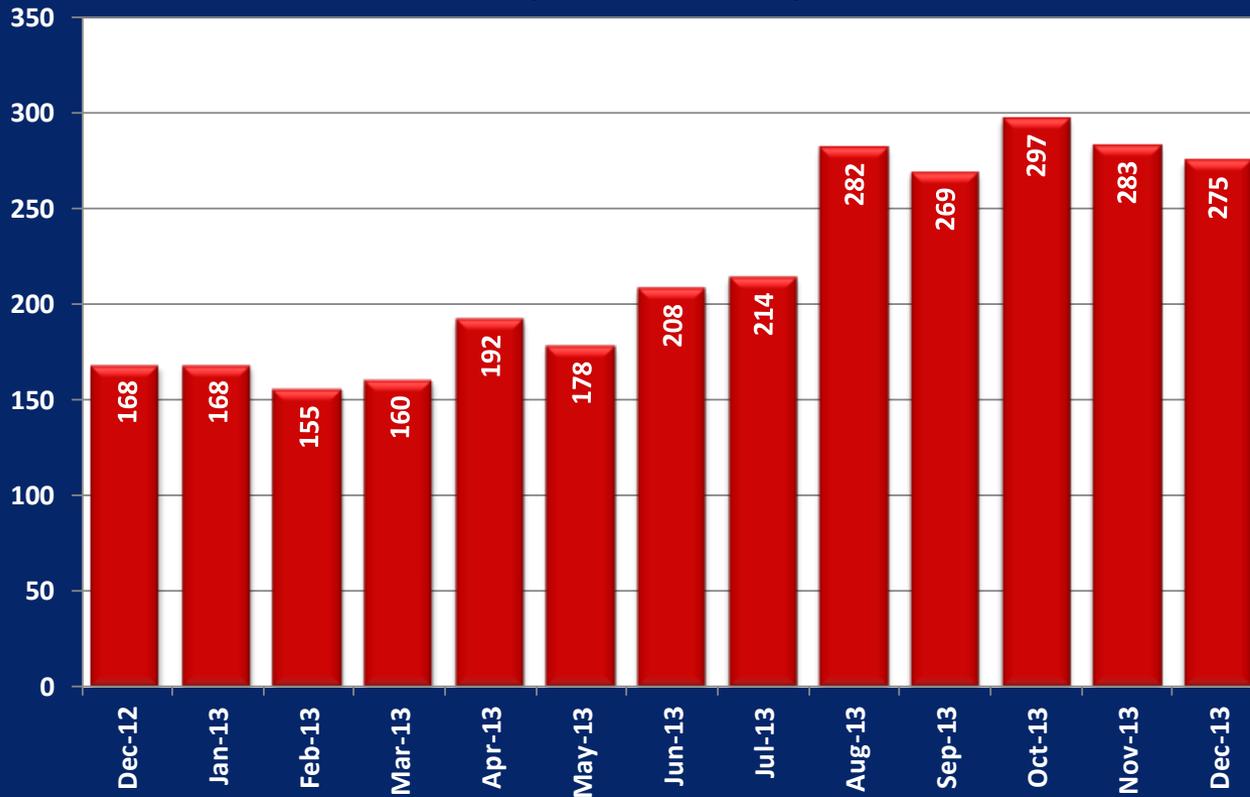
Retail Salespersons

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Number of Online Job Openings
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Retail Salespersons

Local Area II

December, 2013

Top 10 Employers	Top 10 Advertisers
Sears Holdings Corporation	US.jobs
Best Buy	Beyond.com
Dick's Sporting Goods, Inc.	Craigslist
Verizon	TipTopJob
Sprint Corporation	CareerBuilder
AT&T	VetJobs
MarketSource	All Retail Jobs
T-Mobile	Work in Retail
Z Wireless	Monster
The Scotts Miracle-Gro Company	KansasJobNetwork

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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Retail Salespersons

**Customer Service
Representatives**

First-Line Supervisors of
Food Preparation & Serving
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Registered Nurses

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 13.26
Entry Level Hourly Wage	\$ 9.05
Experienced Hourly Wage	\$ 15.37
Average Annual Wage	\$ 27,586
Education	
Typical Education Requirement	High school diploma or equivalent
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	NA
High School Diploma	67%
Some College, No Degree	9%
Associate's Degree	NA
Bachelor's Degree	16%
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Customer and Personal Service
	2. English Language
	3. Clerical
	4. Computers and Electronics
Occupational Skills	1. Active Listening
	2. Speaking
	3. Service Orientation
	4. Reading Comprehension
	5. Critical Thinking
Occupational Abilities	1. Oral Comprehension
	2. Oral Expression
	3. Speech Clarity
	4. Speech Recognition
	5. Near Vision

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- General Dynamics
- Manpower
- Payless ShoeSource
- Hewlett-Packard Company
- The Results Companies
- Terminix
- Dick's Sporting Goods, Inc.
- Cox Communications
- Servicemaster
- Alpine Access

Top 10 Advertisers December, 2013

- [Craigslist](#)
- [US.jobs](#)
- [Beyond.com](#)
- [CareerBuilder](#)
- [Monster](#)
- [Jobing](#)
- [The Job Network](#)
- [TipTopJob](#)
- [Snagajob](#)
- [TAOnline](#)

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Wages, Education, and Knowledge, Skills and Abilities* Customer Service Representatives

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 13.26	Occupational Knowledge	1. Customer and Personal Service
Entry Level Hourly Wage	\$ 9.05		2. English Language
Experienced Hourly Wage	\$ 15.37		3. Clerical
Average Annual Wage	\$ 27,586	4. Computers and Electronics	
Education		Occupational Skills	1. Active Listening
Typical Education Requirement	High school diploma or equivalent		2. Speaking
Typical Related Work Experience Required	None		3. Service Orientation
Typical On-The-Job Training Needed	Short-term on-the-job training	4. Reading Comprehension	
Less than High School Diploma	NA	5. Critical Thinking	
High School Diploma	67%	Occupational Abilities	1. Oral Comprehension
Some College, No Degree	9%		2. Oral Expression
Associate's Degree	NA		3. Speech Clarity
Bachelor's Degree	16%		4. Speech Recognition
Master's Degree	NA		5. Near Vision
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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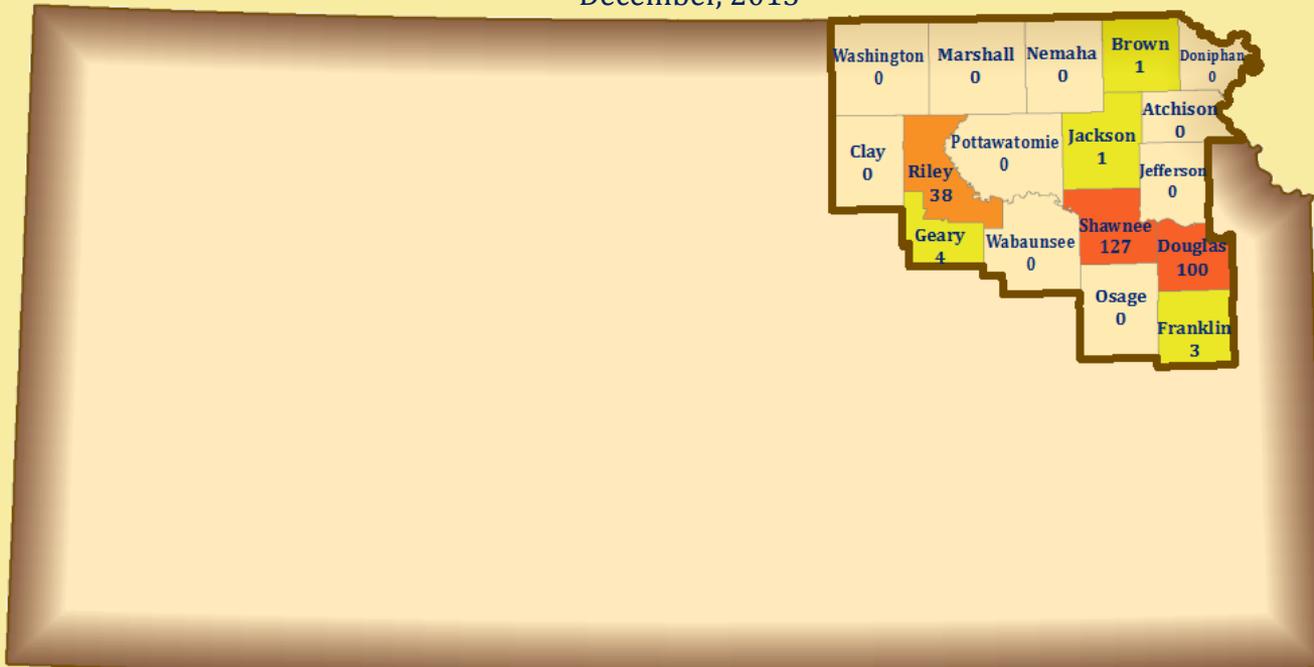
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Customer Service Representatives

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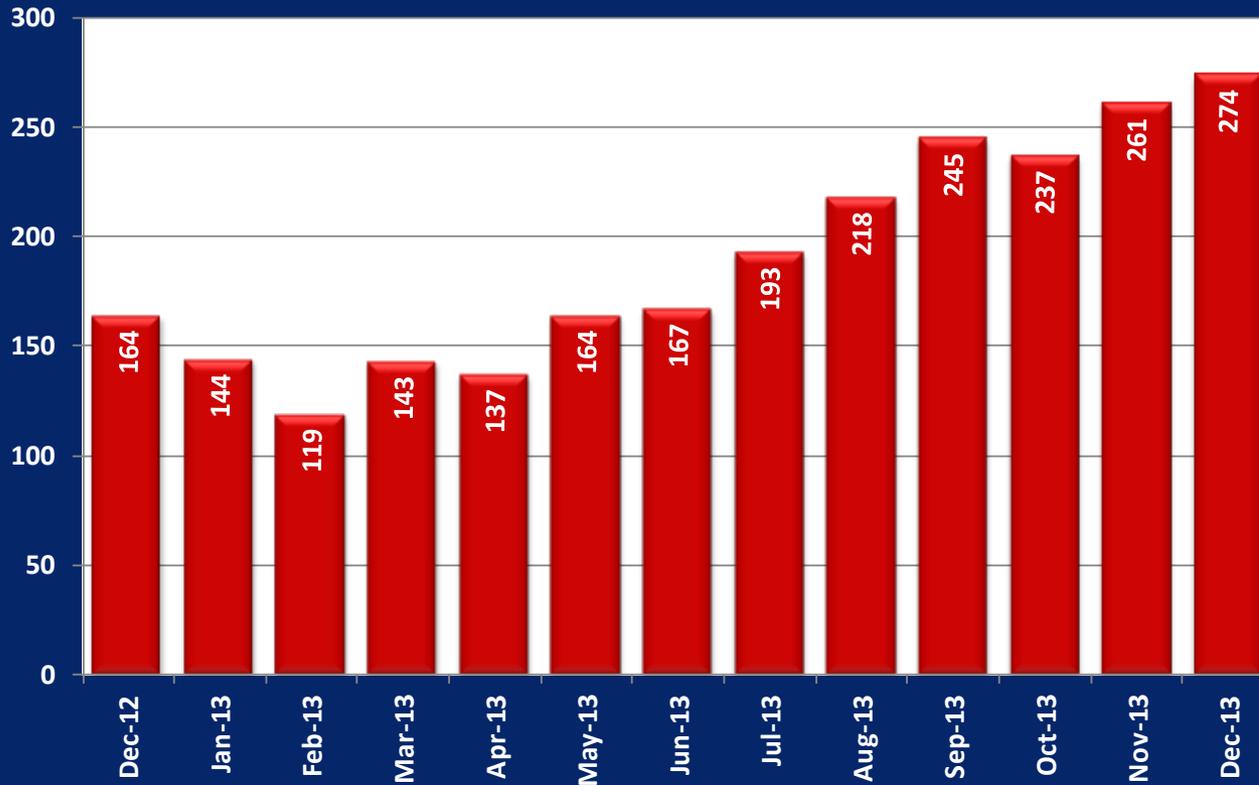
Retail Salespersons

**Customer Service
Representatives**

First-Line Supervisors of
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Number of Online Job Openings
Customer Service Representatives
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Customer Service Representatives

Local Area II

December, 2013

Top 10 Employers	Top 10 Advertisers
General Dynamics	Craigslist
Manpower	US.jobs
Payless ShoeSource	Beyond.com
Hewlett-Packard Company	CareerBuilder
The Results Companies	Monster
Terminix	Jobing
Dick's Sporting Goods, Inc.	The Job Network
Cox Communications	TipTopJob
Servicemaster	Snagajob
Alpine Access	TAOnline

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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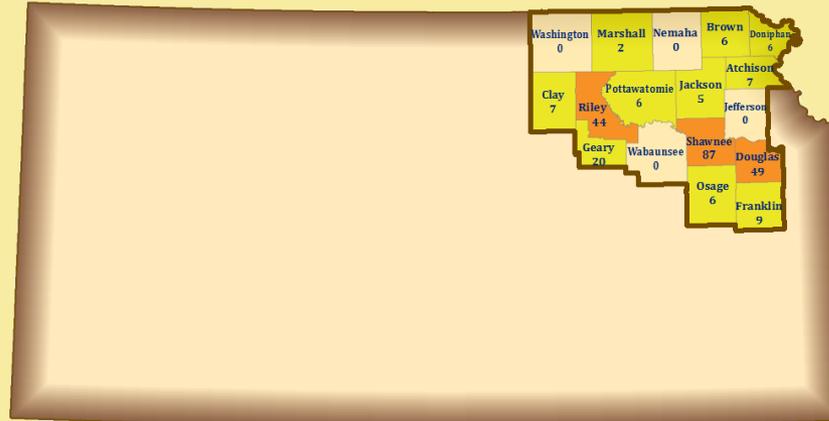
**First-Line Supervisors of
Food Preparation &
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Registered Nurses

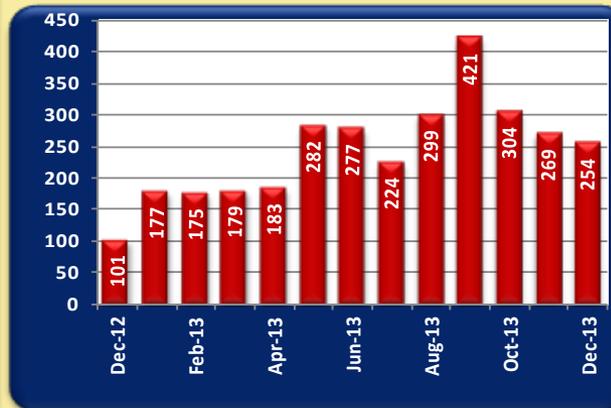
Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 12.36
Entry Level Hourly Wage	\$ 8.12
Experienced Hourly Wage	\$ 14.48
Average Annual Wage	\$ 25,704
Education	
Typical Education Requirement	High school diploma or equivalent
Typical Related Work Experience Required	1 to 5 years
Typical On-The-Job Training Needed	None
Less than High School Diploma	32%
High School Diploma	51%
Some College, No Degree	NA
Associate's Degree	NA
Bachelor's Degree	NA
Master's Degree	NA
Doctoral or Professional Degree	6%
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Administration and Management
	2. Customer and Personal Service
	3. Food Production
	4. Mathematics
	5. Education and Training
Occupational Skills	1. Speaking
	2. Active Listening
	3. Coordination
	4. Service Orientation
	5. Management of Personnel Resources
Occupational Abilities	1. Oral Expression
	2. Oral Comprehension
	3. Problem Sensitivity
	4. Deductive Reasoning
	5. Speech Recognition

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Pizza Hut
- Sodexo, Inc.
- Panda Express
- Army National Guard
- Patrice and Associates
- Taco Bell
- Starbucks
- Papa John's
- Buffalo Wild Wings
- Genesh, Inc.

Top 10 Advertisers December, 2013

- [TipTopJob](#)
- [Beyond.com](#)
- [Craigslist](#)
- [US.jobs](#)
- [CareerBuilder](#)
- [JobsOnTheMenu](#)
- [Work in Retail](#)
- [All Retail Jobs](#)
- [eBay](#)
- [Snagajob](#)

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**First-Line Supervisors of
Food Preparation &
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Wages, Education, and Knowledge, Skills and Abilities* First-Line Supervisors of Food Preparation & Serving Workers

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 12.36	Occupational Knowledge	1. Administration and Management
Entry Level Hourly Wage	\$ 8.12		2. Customer and Personal Service
Experienced Hourly Wage	\$ 14.48		3. Food Production
Average Annual Wage	\$ 25,704		4. Mathematics
			5. Education and Training
Education		Occupational Skills	1. Speaking
Typical Education Requirement	High school diploma or equivalent		2. Active Listening
Typical Related Work Experience Required	1 to 5 years		3. Coordination
Typical On-The-Job Training Needed	None		4. Service Orientation
Less than High School Diploma	32%		5. Management of Personnel Resources
High School Diploma	51%	Occupational Abilities	1. Oral Expression
Some College, No Degree	NA		2. Oral Comprehension
Associate's Degree	NA		3. Problem Sensitivity
Bachelor's Degree	NA		4. Deductive Reasoning
Master's Degree	NA		5. Speech Recognition
Doctoral or Professional Degree	6%		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

*The data provided reflects information that applies to all filled jobs within a specified occupation; it does not apply to job openings. Education and Knowledge, Skills and Abilities reflect national data.

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**[First-Line Supervisors of
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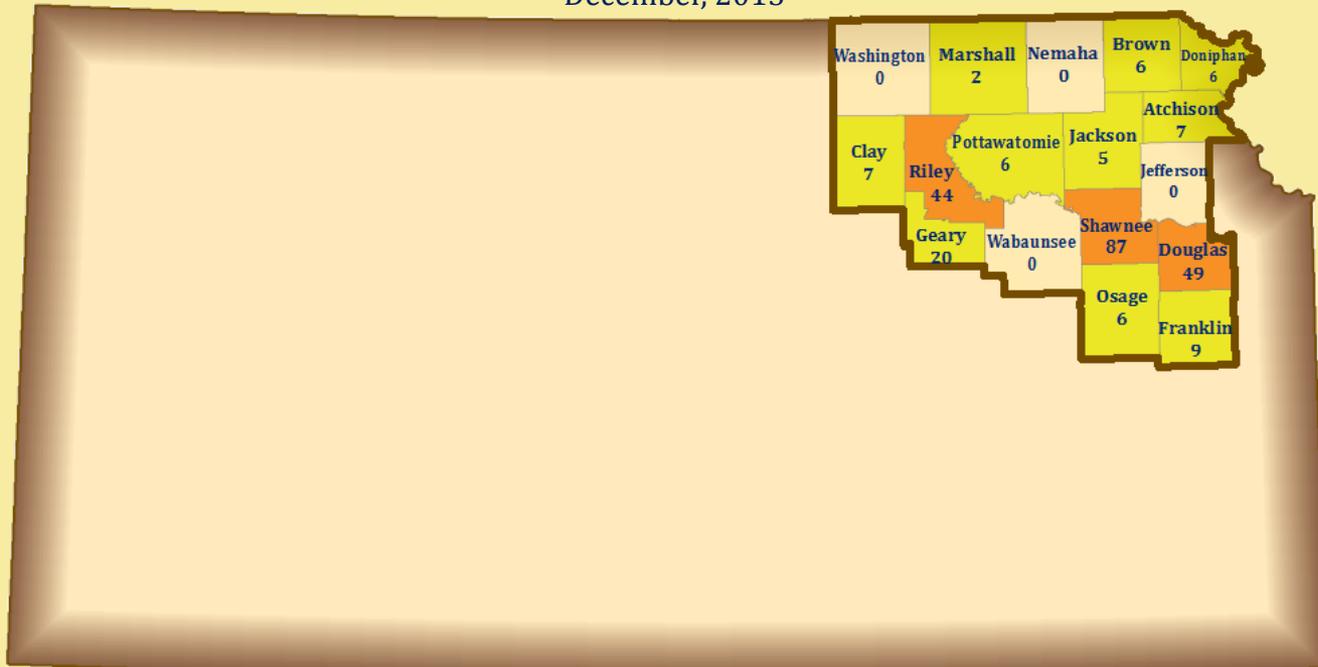
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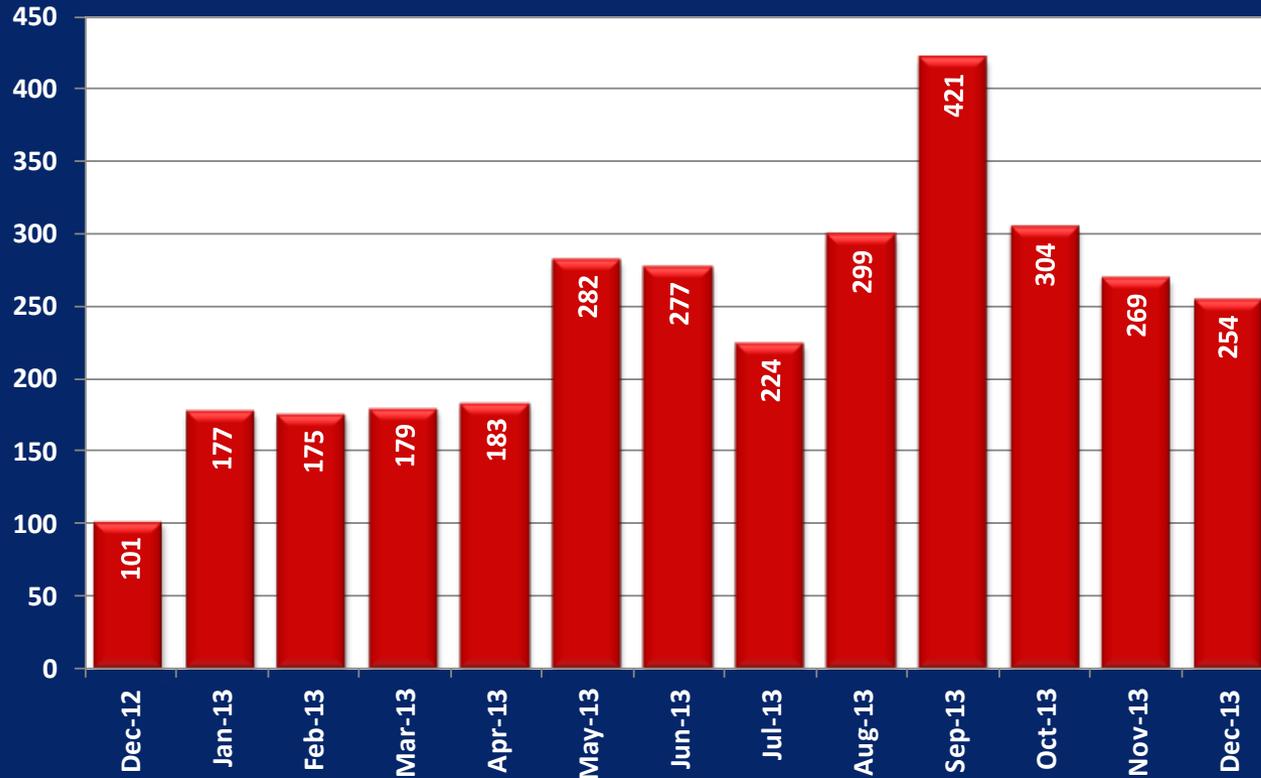
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First-Line Supervisors of Food Preparation & Serving Workers

Local Area II

December, 2013

Top 10 Employers	Top 10 Advertisers
Pizza Hut	TipTopJob
Sodexo, Inc.	Beyond.com
Panda Express	Craigslist
Army National Guard	US.jobs
Patrice and Associates	CareerBuilder
Taco Bell	JobsOnTheMenu
Starbucks	Work in Retail
Papa John's	All Retail Jobs
Buffalo Wild Wings	eBay
Genesh, Inc.	Snagajob

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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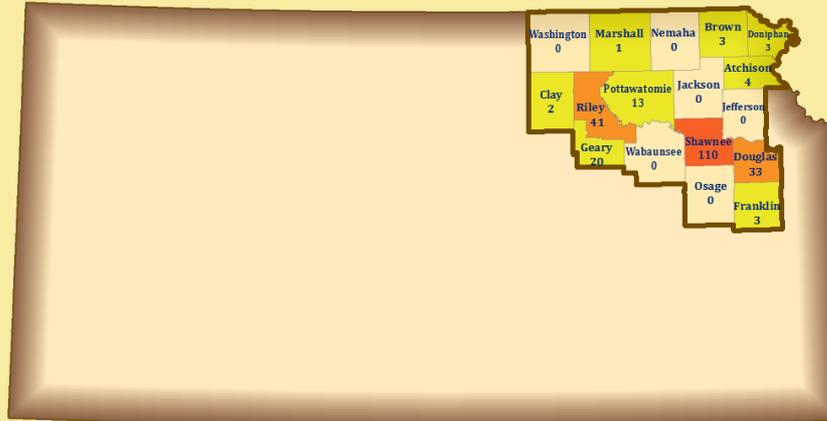
First-Line Supervisors of
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Workers

Registered Nurses

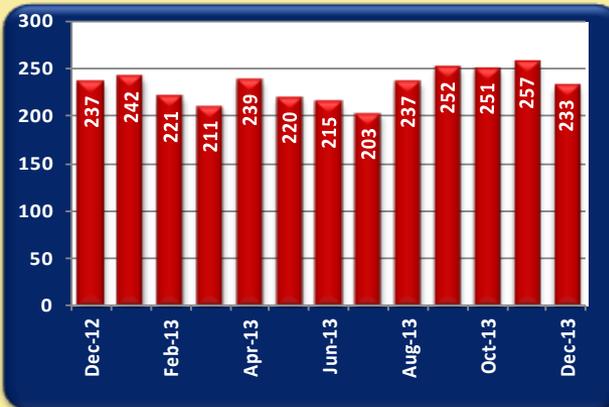
Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 27.40
Entry Level Hourly Wage	\$ 21.20
Experienced Hourly Wage	\$ 30.50
Average Annual Wage	\$ 56,995
Education	
Typical Education Requirement	Associate's degree
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	None
Less than High School Diploma	NA
High School Diploma	NA
Some College, No Degree	11%
Associate's Degree	66%
Bachelor's Degree	23%
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Medicine and Dentistry
	2. Customer and Personal Service
	3. Psychology
	4. English Language
	5. Education and Training
Occupational Skills	1. Active Listening
	2. Social Perceptiveness
	3. Service Orientation
	4. Speaking
	5. Coordination
Occupational Abilities	1. Oral Comprehension
	2. Oral Expression
	3. Problem Sensitivity
	4. Deductive Reasoning
	5. Inductive Reasoning

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Supplemental Health Care
- Via Christi
- Truststaff
- Mercy Regional Health Center
- Cross Country Staffing
- Department of Veterans Affairs
- Army Medical Command
- Indian Health Service
- UnitedHealth Group
- Stormont-Vail HealthCare

Top 10 Advertisers December, 2013

- [US.jobs](#)
- [HealthJobsNationwide](#)
- [Workplace Diversity](#)
- [HealthCareerWeb](#)
- [CareerBuilder](#)
- [Beyond.com](#)
- [AdvanceWeb](#)
- [KansasJobNetwork](#)
- [Federal Government Jobs](#)
- [Monster](#)

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Registered Nurses

Wages, Education, and Knowledge, Skills and Abilities* Registered Nurses

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 27.40	Occupational Knowledge	1. Medicine and Dentistry
Entry Level Hourly Wage	\$ 21.20		2. Customer and Personal Service
Experienced Hourly Wage	\$ 30.50		3. Psychology
Average Annual Wage	\$ 56,995		4. English Language
			5. Education and Training
Education		Occupational Skills	1. Active Listening
Typical Education Requirement	Associate's degree		2. Social Perceptiveness
Typical Related Work Experience Required	None		3. Service Orientation
Typical On-The-Job Training Needed	None		4. Speaking
Less than High School Diploma	NA		5. Coordination
High School Diploma	NA	Occupational Abilities	1. Oral Comprehension
Some College, No Degree	11%		2. Oral Expression
Associate's Degree	66%		3. Problem Sensitivity
Bachelor's Degree	23%		4. Deductive Reasoning
Master's Degree	NA		5. Inductive Reasoning
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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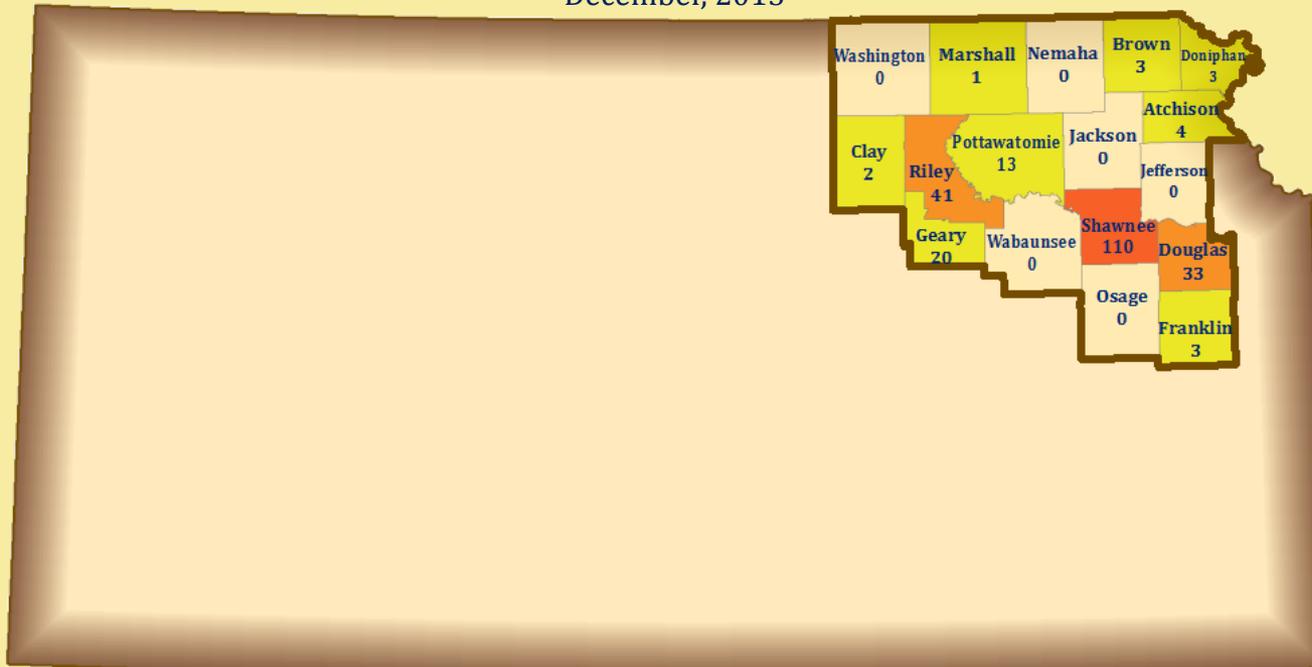
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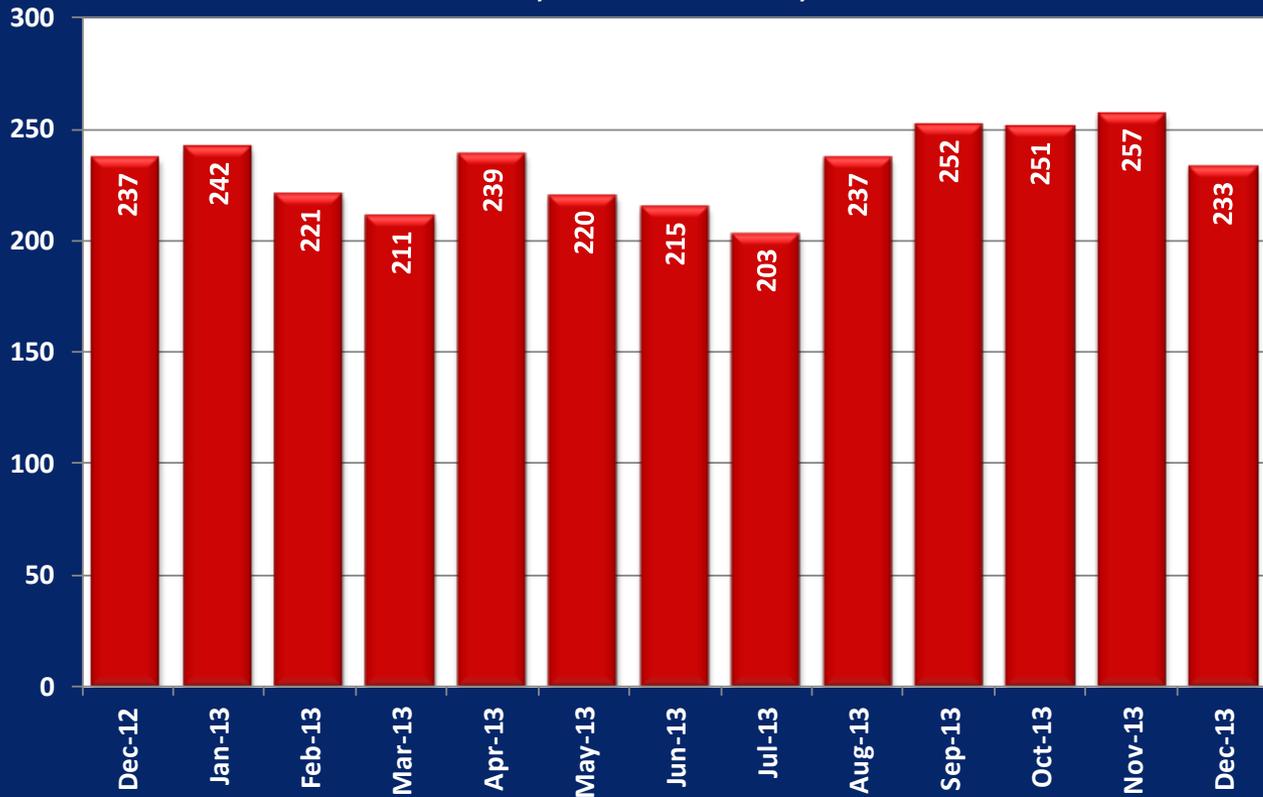
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Registered Nurses

Registered Nurses Local Area II December, 2013	
Top 10 Employers	Top 10 Advertisers
Supplemental Health Care	US.jobs
Via Christi	HealthJobsNationwide
Truststaff	Workplace Diversity
Mercy Regional Health Center	HealthCareerWeb
Cross Country Staffing	CareerBuilder
Department of Veterans Affairs	Beyond.com
Army Medical Command	AdvanceWeb
Indian Health Service	KansasJobNetwork
UnitedHealth Group	Federal Government Jobs
Stormont-Vail HealthCare	Monster

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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