

Top 5 Occupations with the Most Online Openings

Summary

Registered Nurses

Retail Salespersons

Customer Service Representatives

Computer Occupations
All Other

Heavy & Tractor-Trailer Truck Drivers

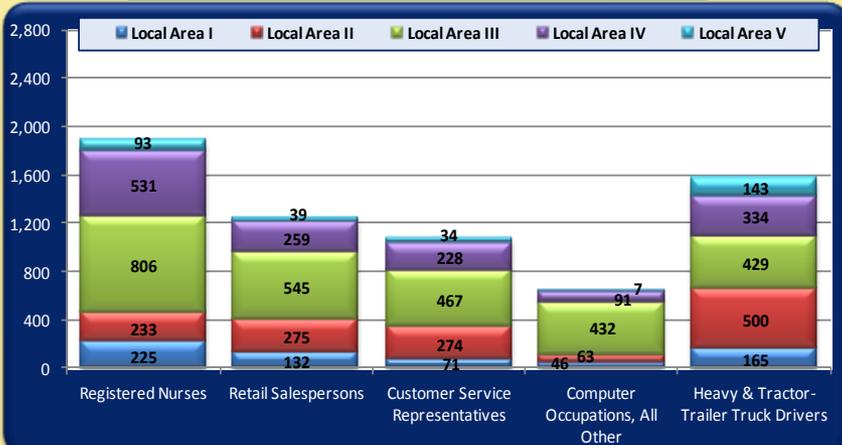
Top 10 Online Job Openings December, 2013

Occupational Title	Online Job Openings		Average Hourly Wage	Percent Growth*** 2010-2020
	December, 2013	December, 2012		
All Occupations, Total	16,275	14,903	\$ 22.80	18.7%
Registered Nurses*	806	784	\$ 29.53	36.4%
Retail Salespersons	545	425	\$ 11.83	15.6%
Customer Service Representatives	467	519	\$ 16.80	22.6%
Computer Occupations, All Other*	432	435	\$ 36.07	4.8%
Heavy & Tractor-Trailer Truck Drivers	429	280	\$ 23.48	16.9%
First-Line Supervisors of Retail Sales Workers	402	394	\$ 19.58	4.9%
Network & Computer Systems Administrators	380	351	\$ 33.97	24.0%
Accountants & Auditors	342	210	\$ 34.67	17.9%
First-Line Supervisors of Office & Administrative Support Workers	337	312	\$ 25.31	19.4%
First-Line Supervisors of Food Preparation & Serving Workers	317	138	\$ 14.83	14.0%

Top Online Green Job Openings December, 2013**

Occupational Title	Online Job Openings		Average Hourly Wage	Percent Growth*** 2010-2020
	December, 2013	December, 2012		
All Occupations, Total	363	357	\$ 22.80	18.7%
Civil Engineers	55	39	\$ 37.41	35.5%
Electrical Engineers	39	68	\$ 40.26	16.4%
Heavy & Tractor-Trailer Truck Drivers	29	23	\$ 23.48	16.9%
Mechanical Engineers	21	39	\$ 37.04	25.2%
Heating, Air Conditioning, & Refrigeration Mechanics & Installers	14	13	\$ 22.67	36.9%
Construction Managers	14	12	\$ 39.84	15.9%
Environmental Engineers	13	9	\$ 44.67	23.1%
First-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	12	10	\$ 26.57	15.9%
Maintenance and Repair Workers, General	11	5	\$ 18.56	13.1%

Top 5 Online Job Openings by Local Area December, 2013



Labor Supply vs. Labor Demand May, 2005 – December, 2013



Top 5 Occupations with the Most Online Openings

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Top 10 Online Job Openings Local Area III December, 2013

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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics

* Uses crosswalk 2000 SOC code for Percent Growth

*** Projections for Local Area III reflect the Kansas City projection region. This projection region includes Miami County.

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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics

** Projections and wages reflect all jobs in a given occupation, both green and non-green. The number of green advertisements include ads that were classified as dark green, medium green, and/or light green.

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Registered Nurses

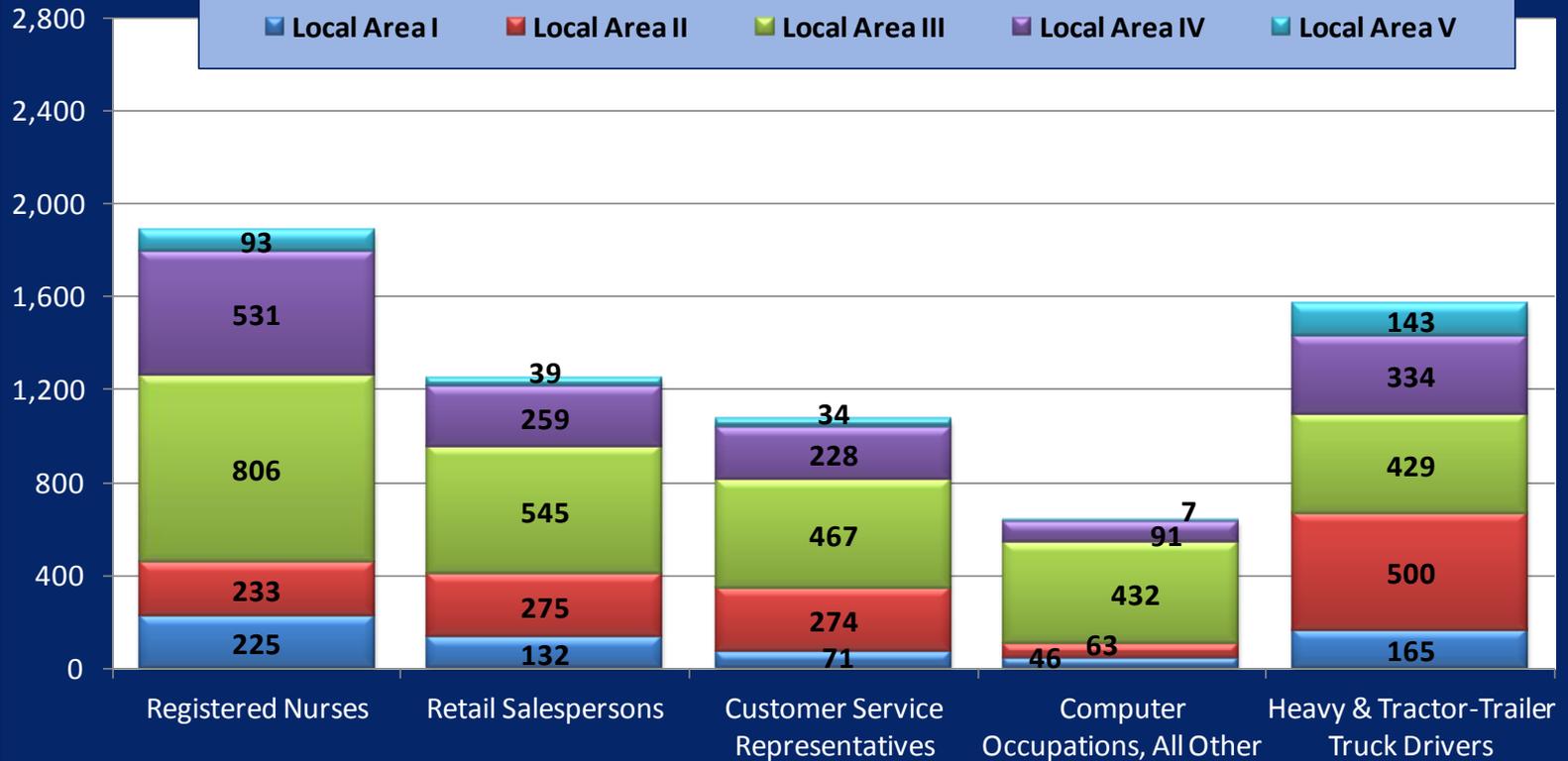
Retail Salespersons

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Top 5 Online Job Openings by Local Area Kansas December, 2013



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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Labor Supply vs. Labor Demand
Local Area III
May, 2005 - December, 2013



Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics.

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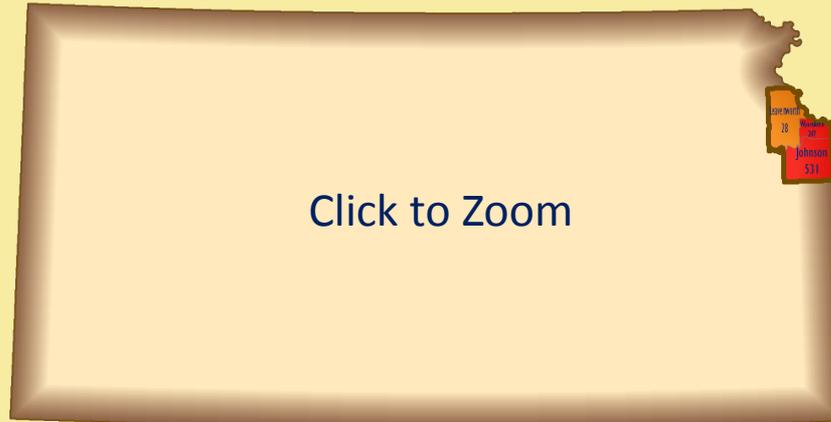
Computer Occupations
All Other

Heavy & Tractor-Trailer Truck Drivers

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 29.53
Entry Level Hourly Wage	\$ 23.43
Experienced Hourly Wage	\$ 32.59
Average Annual Wage	\$ 61,432
Education	
Typical Education Requirement	Associate's degree
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	None
Less than High School Diploma	NA
High School Diploma	NA
Some College, No Degree	11%
Associate's Degree	66%
Bachelor's Degree	23%
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Medicine and Dentistry
	2. Customer and Personal Service
	3. Psychology
	4. English Language
	5. Education and Training
Occupational Skills	1. Active Listening
	2. Social Perceptiveness
	3. Service Orientation
	4. Speaking
	5. Coordination
Occupational Abilities	1. Oral Comprehension
	2. Oral Expression
	3. Problem Sensitivity
	4. Deductive Reasoning
	5. Inductive Reasoning

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- HCA - The Healthcare Company
- Supplemental Health Care
- USr Healthcare
- University of Kansas
- Favorite Healthcare Staffing
- Parallon Workforce Management Solutions
- Shawnee Mission Medical Center
- Olathe Health System
- Express Scripts, Inc.
- Department of Veterans Affairs

Top 10 Advertisers December, 2013

- [CareerBuilder](#)
- [TipTopJob](#)
- [Beyond.com](#)
- [HealthJobsNationwide](#)
- [US.jobs](#)
- [KansasJobNetwork](#)
- [AdvanceWeb](#)
- [Job Vertise](#)
- [Health Callings](#)
- [Monster](#)

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Wages, Education, and Knowledge, Skills and Abilities* Registered Nurses

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 29.53	Occupational Knowledge	1. Medicine and Dentistry
Entry Level Hourly Wage	\$ 23.43		2. Customer and Personal Service
Experienced Hourly Wage	\$ 32.59		3. Psychology
Average Annual Wage	\$ 61,432		4. English Language
			5. Education and Training
Education		Occupational Skills	1. Active Listening
Typical Education Requirement	Associate's degree		2. Social Perceptiveness
Typical Related Work Experience Required	None		3. Service Orientation
Typical On-The-Job Training Needed	None		4. Speaking
Less than High School Diploma	NA		5. Coordination
High School Diploma	NA	Occupational Abilities	1. Oral Comprehension
Some College, No Degree	11%		2. Oral Expression
Associate's Degree	66%		3. Problem Sensitivity
Bachelor's Degree	23%		4. Deductive Reasoning
Master's Degree	NA		5. Inductive Reasoning
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

*The data provided reflects information that applies to all filled jobs within a specified occupation; it does not apply to job openings. Education and Knowledge, Skills and Abilities reflect national data.

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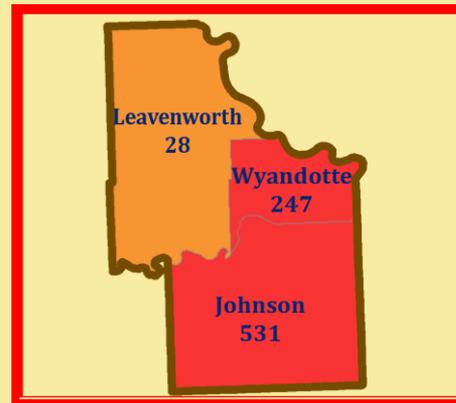
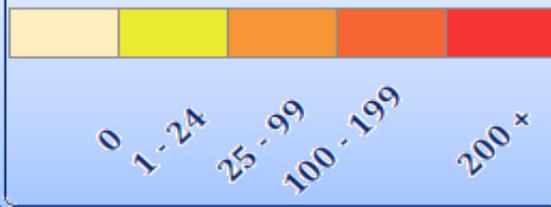
Registered Nurses

Local Area III

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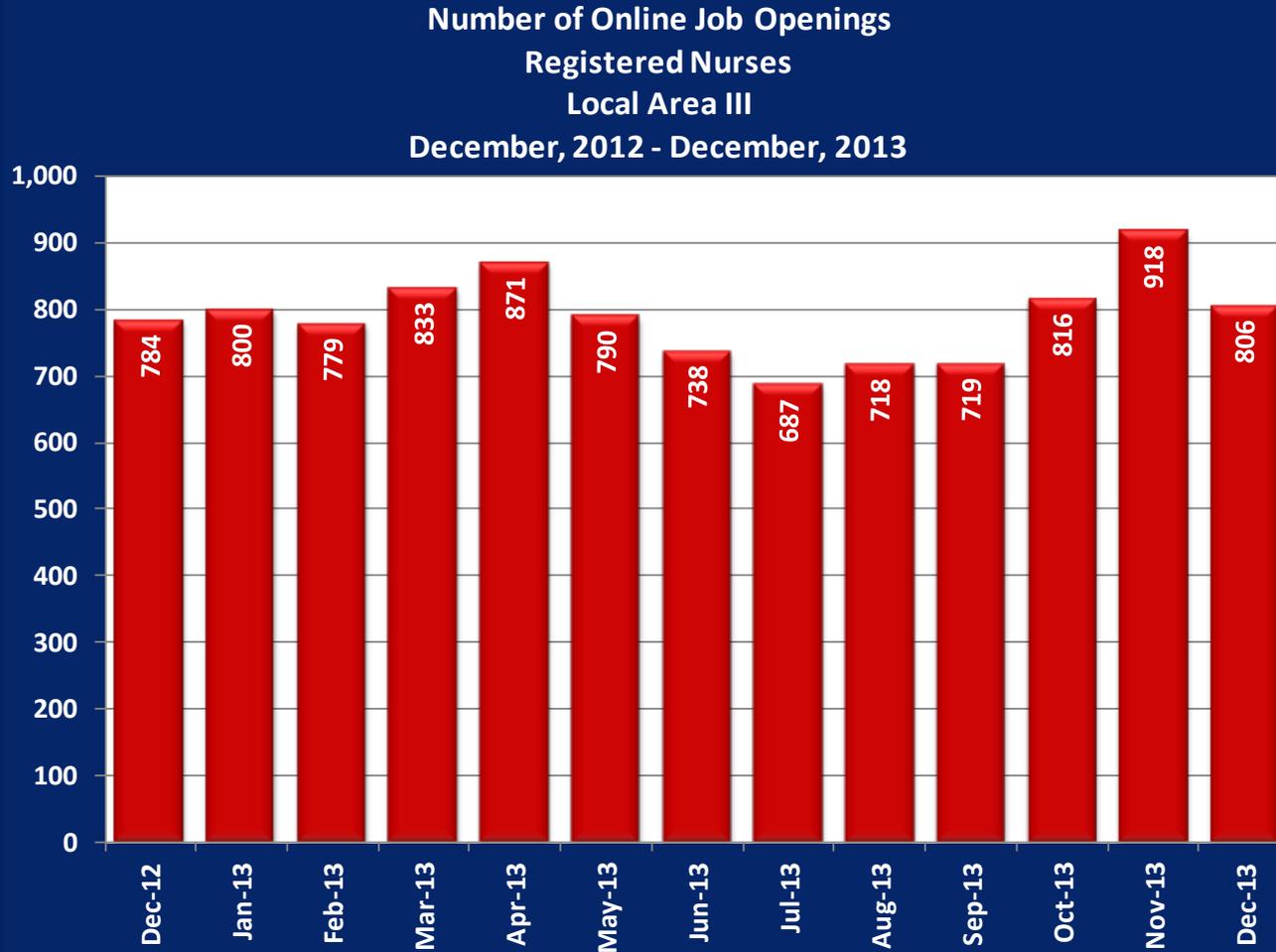
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 Supplemental Health Care
 USr Healthcare
 University of Kansas
 Favorite Healthcare Staffing
 Parallon Workforce Management Solutions
 Shawnee Mission Medical Center
 Olathe Health System
 Express Scripts, Inc.
 Department of Veterans Affairs

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[TipTopJob](#)
[Beyond.com](#)
[HealthJobsNationwide](#)
[US.jobs](#)
[KansasJobNetwork](#)
[AdvanceWeb](#)
[Job Vertise](#)
[Health Callings](#)
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Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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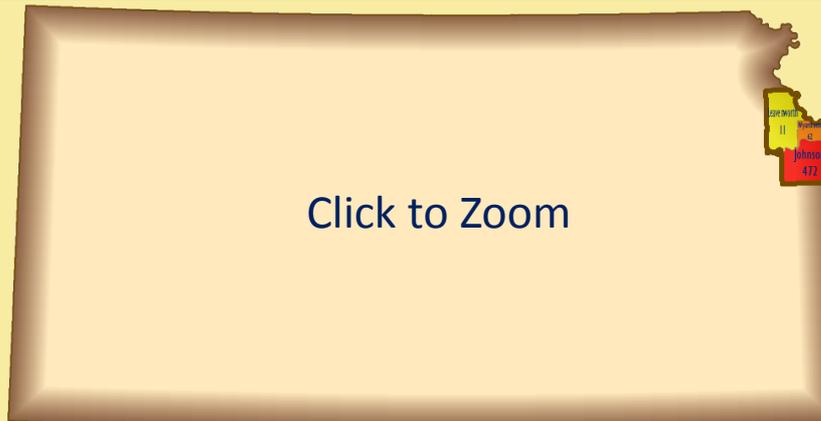
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All Other

Heavy & Tractor-Trailer Truck Drivers

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 11.83
Entry Level Hourly Wage	\$ 8.17
Experienced Hourly Wage	\$ 13.66
Average Annual Wage	\$ 24,609
Education	
Typical Education Requirement	Less than high school
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	11%
High School Diploma	76%
Some College, No Degree	NA
Associate's Degree	NA
Bachelor's Degree	9%
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Customer and Personal Service
	2. Sales and Marketing
	3. English Language
	4. Mathematics
Occupational Skills	1. Active Listening
	2. Persuasion
	3. Speaking
	4. Service Orientation
	5. Negotiation
Occupational Abilities	1. Oral Comprehension
	2. Oral Expression
	3. Speech Clarity
	4. Speech Recognition
	5. Near Vision

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Macy's
- Dick's Sporting Goods, Inc.
- Sprint Corporation
- T-Mobile
- Gap, Inc.
- Best Buy
- Nordstrom
- Sears Holdings Corporation
- MarketSource
- Verizon

Top 10 Advertisers December, 2013

- [US.jobs](#)
- [Beyond.com](#)
- [CareerBuilder](#)
- [TipTopJob](#)
- [Monster](#)
- [VetJobs](#)
- [Jobing](#)
- [KansasJobNetwork](#)
- [Work in Retail](#)
- [Snagajob](#)

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Wages, Education, and Knowledge, Skills and Abilities* Retail Salespersons

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 11.83	Occupational Knowledge	1. Customer and Personal Service
Entry Level Hourly Wage	\$ 8.17		2. Sales and Marketing
Experienced Hourly Wage	\$ 13.66		3. English Language
Average Annual Wage	\$ 24,609		4. Mathematics
Education		Occupational Skills	1. Active Listening
Typical Education Requirement	Less than high school		2. Persuasion
Typical Related Work Experience Required	None		3. Speaking
Typical On-The-Job Training Needed	Short-term on-the-job training		4. Service Orientation
Less than High School Diploma	11%	Occupational Abilities	5. Negotiation
High School Diploma	76%		1. Oral Comprehension
Some College, No Degree	NA		2. Oral Expression
Associate's Degree	NA		3. Speech Clarity
Bachelor's Degree	9%		4. Speech Recognition
Master's Degree	NA	5. Near Vision	
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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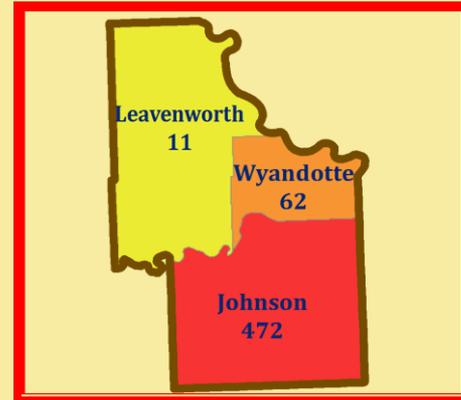
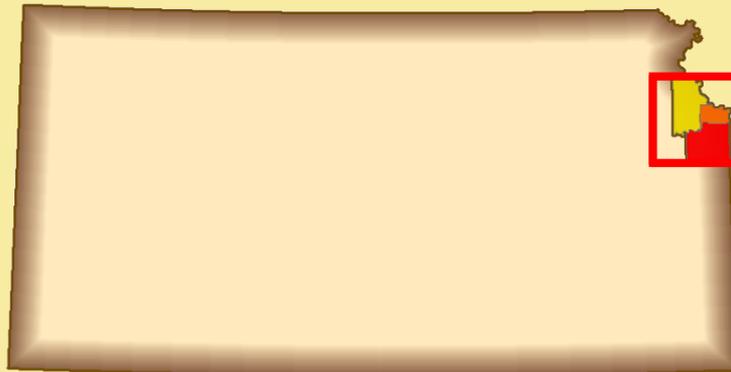
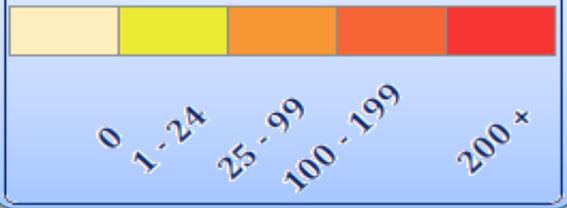
Retail Salespersons

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Retail Salespersons

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Top 10 Employers

Macy's
Dick's Sporting Goods, Inc.
Sprint Corporation
T-Mobile
Gap, Inc.
Best Buy
Nordstrom
Sears Holdings Corporation
MarketSource
Verizon

Top 10 Advertisers

[US.jobs](#)
[Beyond.com](#)
[CareerBuilder](#)
[TipTopJob](#)
[Monster](#)
[VetJobs](#)
[Jobing](#)
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[Work in Retail](#)
[Snagajob](#)

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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**Customer Service
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Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 16.80
Entry Level Hourly Wage	\$ 11.46
Experienced Hourly Wage	\$ 19.47
Average Annual Wage	\$ 34,938
Education	
Typical Education Requirement	High school diploma or equivalent
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	NA
High School Diploma	67%
Some College, No Degree	9%
Associate's Degree	NA
Bachelor's Degree	16%
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Customer and Personal Service
	2. English Language
	3. Clerical
	4. Computers and Electronics
Occupational Skills	1. Active Listening
	2. Speaking
	3. Service Orientation
	4. Reading Comprehension
	5. Critical Thinking
Occupational Abilities	1. Oral Comprehension
	2. Oral Expression
	3. Speech Clarity
	4. Speech Recognition
	5. Near Vision

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Quest Diagnostics
- Randstad
- UnitedHealth Group
- Apria Healthcare
- Alliance Data
- Lowe's
- Convergys Corporation
- Aerotek
- U.S. Bancorp
- Office Team

Top 10 Advertisers December, 2013

- [CareerBuilder](#)
- [Beyond.com](#)
- [US.jobs](#)
- [TipTopJob](#)
- [Monster](#)
- [KansasJobNetwork](#)
- [Job Vertise](#)
- [Jobing](#)
- [Snagajob](#)
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Wages, Education, and Knowledge, Skills and Abilities* Customer Service Representatives

Wages		Knowledge, Skills, and Abilities	
Average Hourly Wage	\$ 16.80	Occupational Knowledge	1. Customer and Personal Service
Entry Level Hourly Wage	\$ 11.46		2. English Language
Experienced Hourly Wage	\$ 19.47		3. Clerical
Average Annual Wage	\$ 34,938		4. Computers and Electronics
Education		Occupational Skills	1. Active Listening
Typical Education Requirement	High school diploma or equivalent		2. Speaking
Typical Related Work Experience Required	None		3. Service Orientation
Typical On-The-Job Training Needed	Short-term on-the-job training		4. Reading Comprehension
Less than High School Diploma	NA	Occupational Abilities	5. Critical Thinking
High School Diploma	67%		1. Oral Comprehension
Some College, No Degree	9%		2. Oral Expression
Associate's Degree	NA		3. Speech Clarity
Bachelor's Degree	16%		4. Speech Recognition
Master's Degree	NA	5. Near Vision	
Doctoral or Professional Degree	NA		

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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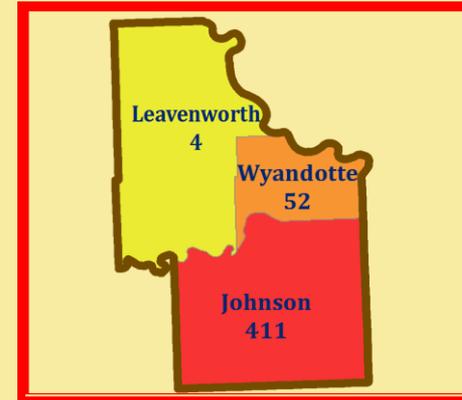
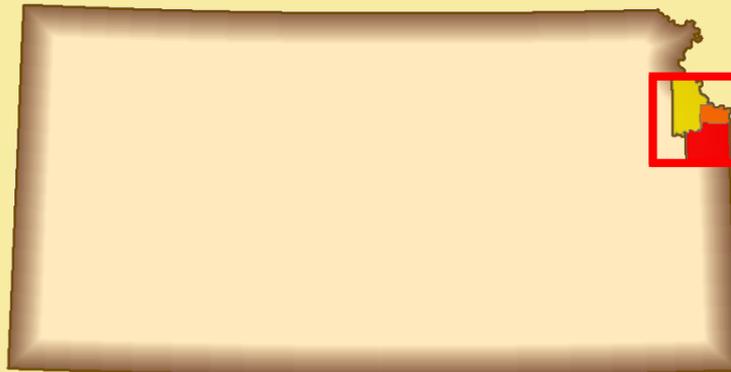
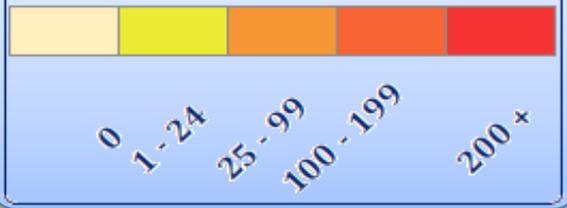
Customer Service Representatives

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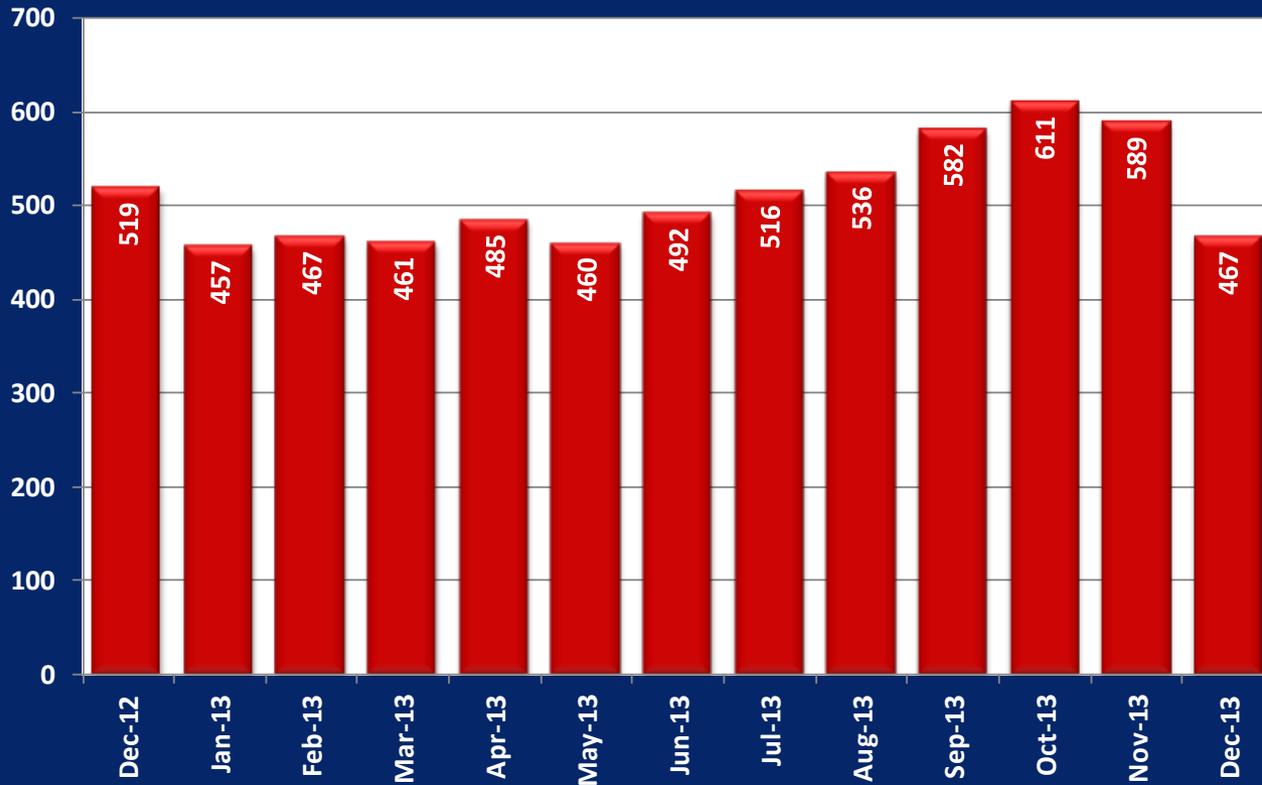
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Customer Service Representatives

Local Area III

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Top 10 Employers	Top 10 Advertisers
Quest Diagnostics	CareerBuilder
Randstad	Beyond.com
UnitedHealth Group	US.jobs
Apria Healthcare	TipTopJob
Alliance Data	Monster
Lowe's	KansasJobNetwork
Convergys Corporation	Job Vertise
Aerotek	Jobing
U.S. Bancorp	Snagajob
Office Team	Workplace Diversity

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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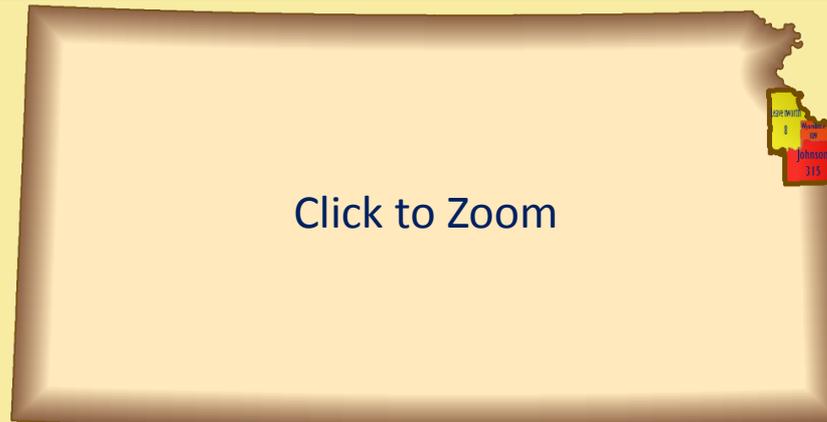
**Computer Occupations.
All Other**

Heavy & Tractor-Trailer Truck Drivers

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 36.07
Entry Level Hourly Wage	\$ 27.24
Experienced Hourly Wage	\$ 40.49
Average Annual Wage	\$ 75,033
Education	
Typical Education Requirement	Bachelor's degree
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	None
Less than High School Diploma	NA
High School Diploma	NA
Some College, No Degree	NA
Associate's Degree	NA
Bachelor's Degree	NA
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	NA
Occupational Skills	NA
Occupational Abilities	NA

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2013 – December, 2013



Top 10 Employers December, 2013

- Cerner
- Sprint Corporation
- Sogeti
- Levi, Ray & Shoup, Inc.
- J.P. Morgan Chase & Co.
- Adecco
- Genesis 10
- Velocity Staff, Inc.
- Emc Corporation
- EHD Technologies

Top 10 Advertisers December, 2013

- [US.jobs](#)
- [Beyond.com](#)
- [CareerBuilder](#)
- [TipTopJob](#)
- [Dice](#)
- [Monster](#)
- [KansasJobNetwork](#)
- [LinkedIn](#)
- [Jobing](#)
- [Job Vertise](#)

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**Computer Occupations,
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Wages, Education, and Knowledge, Skills and Abilities* Computer Occupations, All Other

Wages	
Average Hourly Wage	\$ 36.07
Entry Level Hourly Wage	\$ 27.24
Experienced Hourly Wage	\$ 40.49
Average Annual Wage	\$ 75,033
Education	
Typical Education Requirement	Bachelor's degree
Typical Related Work Experience Required	None
Typical On-The-Job Training Needed	None
Less than High School Diploma	NA
High School Diploma	NA
Some College, No Degree	NA
Associate's Degree	NA
Bachelor's Degree	NA
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	NA
Occupational Skills	NA
Occupational Abilities	NA

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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[Retail Salespersons](#)

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Computer Occupations, All Other

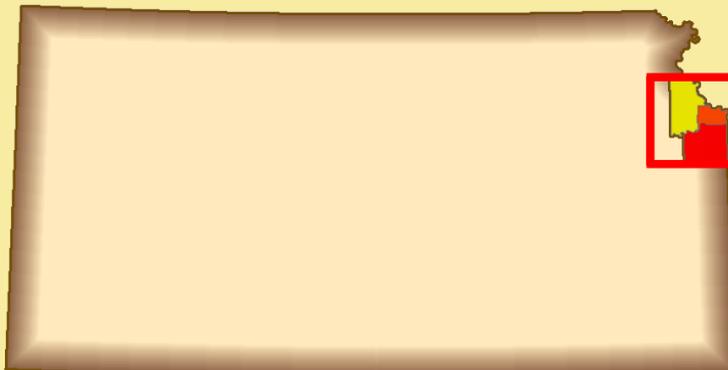
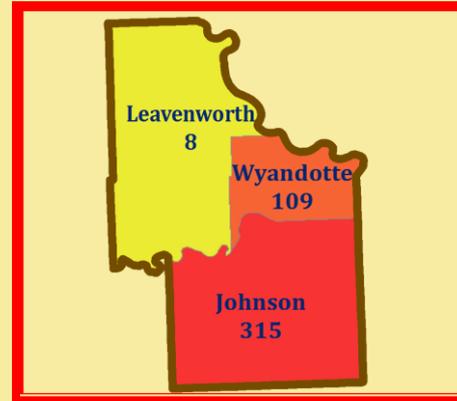
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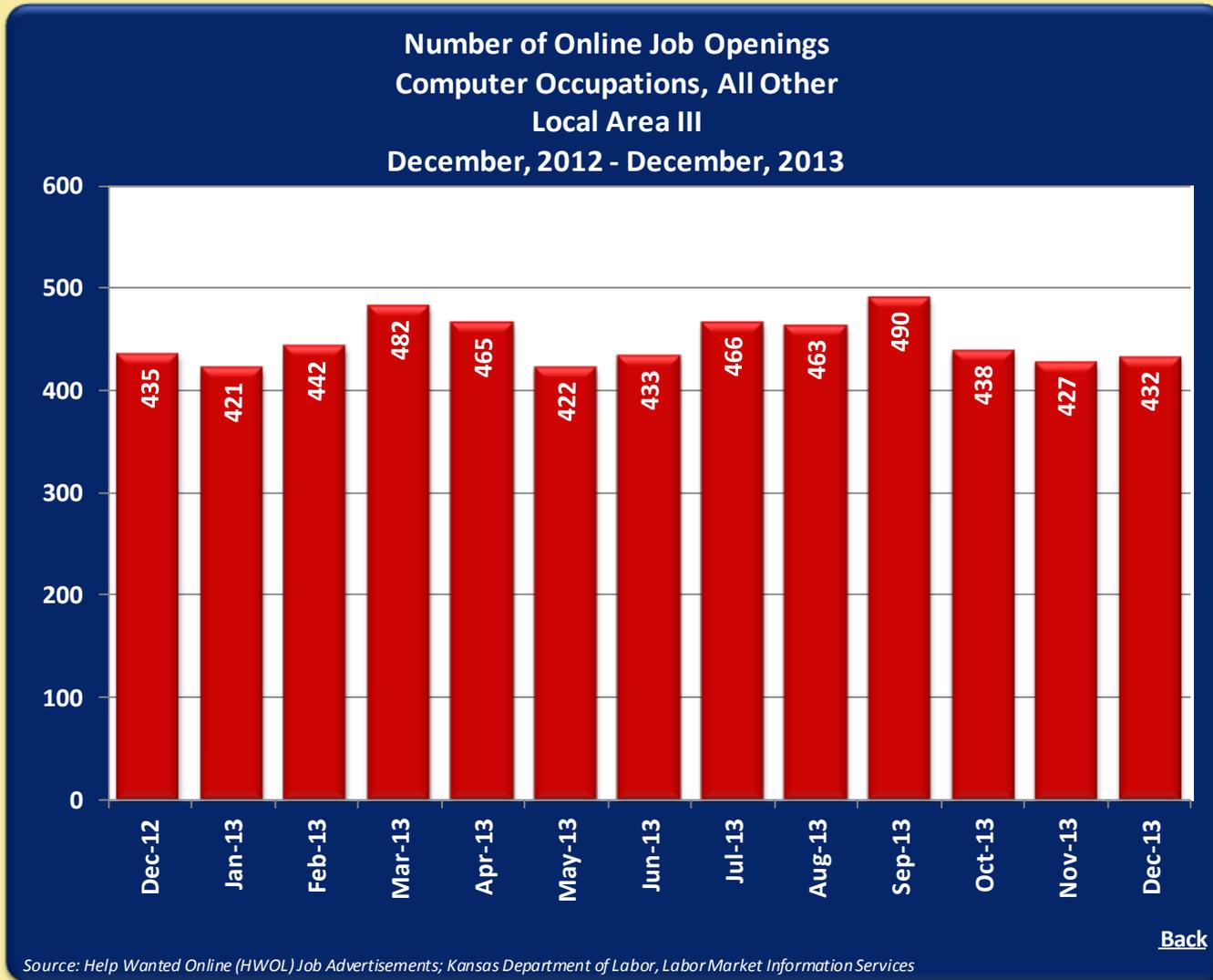
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Computer Occupations, All Other

Local Area III

December, 2013

Top 10 Employers	Top 10 Advertisers
Cerner	US.jobs
Sprint Corporation	Beyond.com
Sogeti	CareerBuilder
Levi, Ray & Shoup, Inc.	TipTopJob
J.P. Morgan Chase & Co.	Dice
Adecco	Monster
Genesis 10	KansasJobNetwork
Velocity Staff, Inc.	LinkedIn
Emc Corporation	Jobing
EHD Technologies	Job Vertise

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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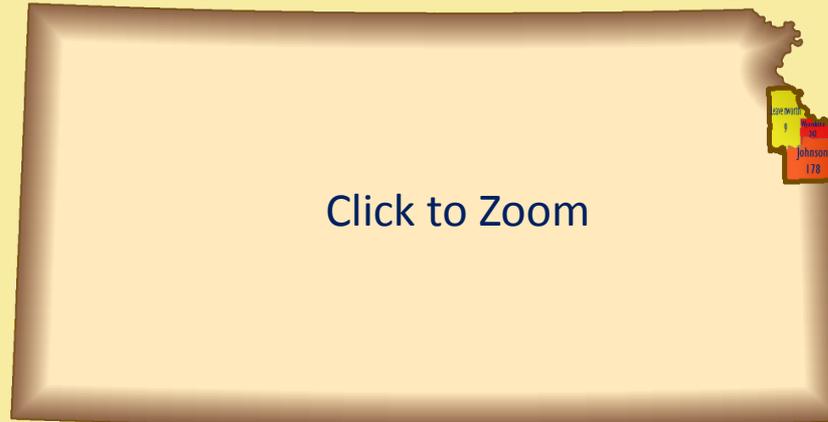
[Computer Occupations
All Other](#)

[Heavy & Tractor-Trailer Truck Drivers](#)

Wages, Education, and Knowledge, Skills, and Abilities*

Wages	
Average Hourly Wage	\$ 23.48
Entry Level Hourly Wage	\$ 16.01
Experienced Hourly Wage	\$ 27.22
Average Annual Wage	\$ 48,841
Education	
Typical Education Requirement	High school diploma or equivalent
Typical Related Work Experience Required	1 to 5 years
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	22%
High School Diploma	53%
Some College, No Degree	23%
Associate's Degree	NA
Bachelor's Degree	NA
Master's Degree	NA
Doctoral or Professional Degree	NA
Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Transportation
	2. Public Safety and Security
	3. Mechanical
	4. Customer and Personal Service
	5. Administration and Management
Occupational Skills	1. Operation and Control
	2. Operation Monitoring
	3. Judgement and Decision Making
	4. Monitoring
	5. Time Management
Occupational Abilities	1. Control Precision
	2. Far Vision
	3. Multilimb Coordination
	4. Depth Perception
	5. Near Vision

Online Job Openings by County December, 2013



Number of Online Job Openings December, 2012 – December, 2013



Top 10 Employers December, 2013

- Swift Transportation
- Barr-nunn
- Knight Transportation
- C.R. England, Inc.
- Roadrunner Transportation Services
- Climate Express
- CDL Drive Now
- MCT Transportation
- Hogan
- Army National Guard

Top 10 Advertisers December, 2013

- [CareerBuilder](#)
- [CareersInGear](#)
- [Jobs in Logistics](#)
- [eBay](#)
- [TipTopJob](#)
- [Job Vertise](#)
- [Work in Retail](#)
- [Monster](#)
- [Beyond.com](#)
- [ZipRecruiter](#)

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**Heavy & Tractor-
Trailer Truck Drivers**

Wages, Education, and Knowledge, Skills and Abilities* Heavy & Tractor-Trailer Truck Drivers

Wages	
Average Hourly Wage	\$ 23.48
Entry Level Hourly Wage	\$ 16.01
Experienced Hourly Wage	\$ 27.22
Average Annual Wage	\$ 48,841
Education	
Typical Education Requirement	High school diploma or equivalent
Typical Related Work Experience Required	1 to 5 years
Typical On-The-Job Training Needed	Short-term on-the-job training
Less than High School Diploma	22%
High School Diploma	53%
Some College, No Degree	23%
Associate's Degree	NA
Bachelor's Degree	NA
Master's Degree	NA
Doctoral or Professional Degree	NA

Knowledge, Skills, and Abilities	
Occupational Knowledge	1. Transportation
	2. Public Safety and Security
	3. Mechanical
	4. Customer and Personal Service
	5. Administration and Management
Occupational Skills	1. Operation and Control
	2. Operation Monitoring
	3. Judgement and Decision Making
	4. Monitoring
	5. Time Management
Occupational Abilities	1. Control Precision
	2. Far Vision
	3. Multilimb Coordination
	4. Depth Perception
	5. Near Vision

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services; U.S. Department of Labor, Bureau of Labor Statistics; Occupational Information Network (O*NET)

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**Heavy & Tractor-
Trailer Truck Drivers**

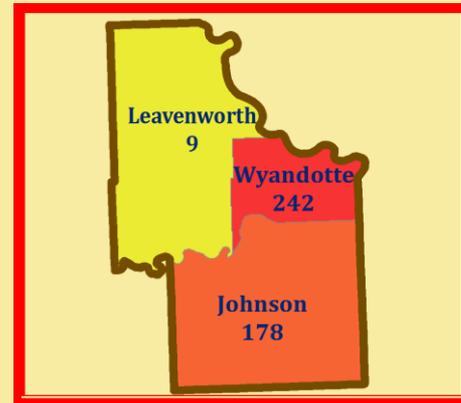
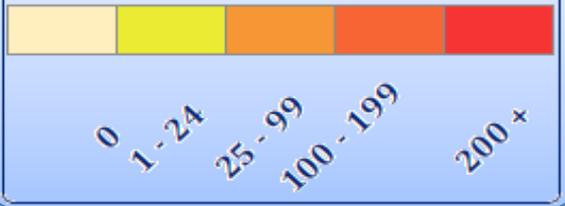
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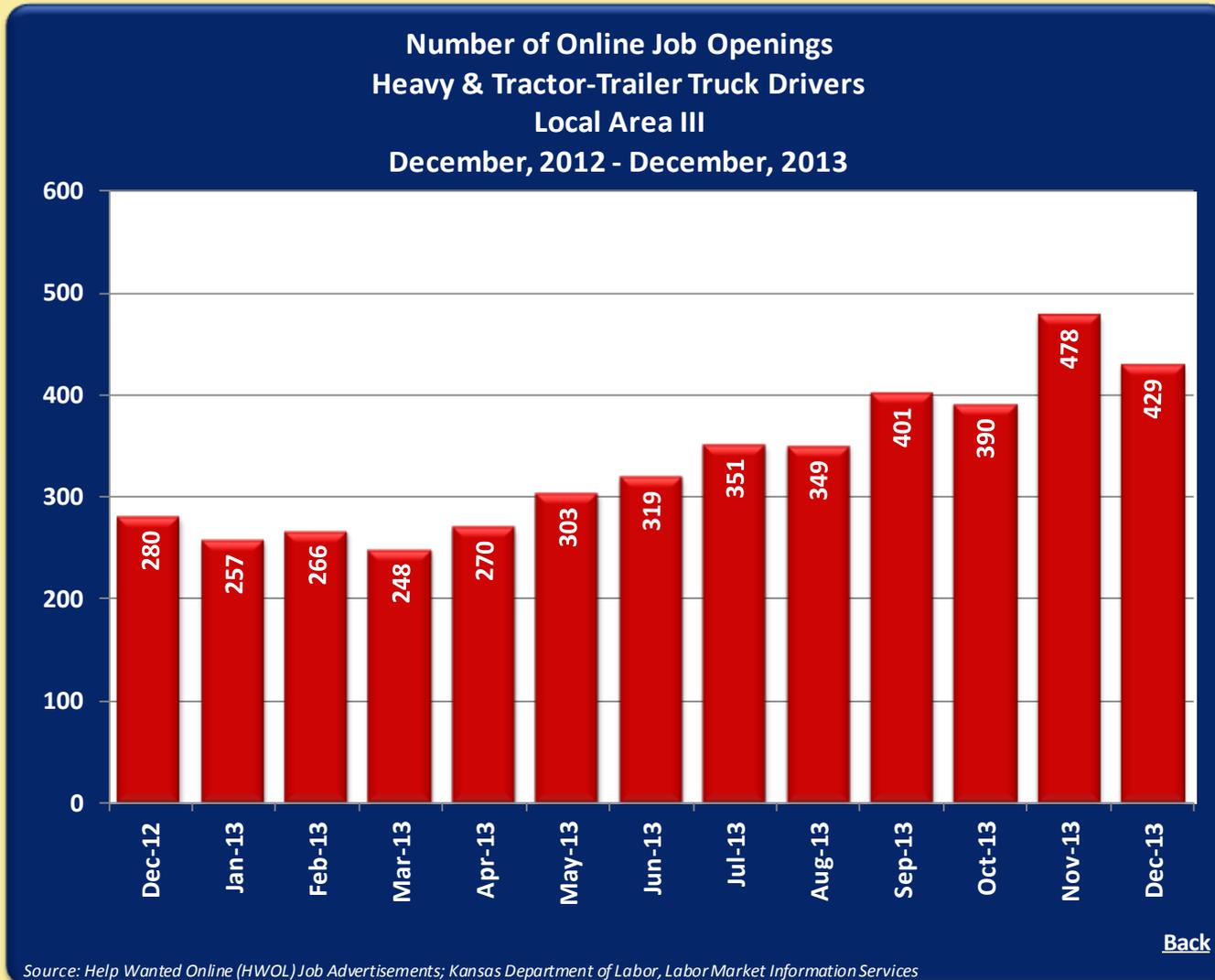
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**Heavy & Tractor-
Trailer Truck Drivers**

Heavy & Tractor-Trailer Truck Drivers

Local Area III

December, 2013

Top 10 Employers	Top 10 Advertisers
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Barr-nunn	CareersInGear
Knight Transportation	Jobs in Logistics
C.R. England, Inc.	eBay
Roadrunner Transportation Services	TipTopJob
Climate Express	Job Vertise
CDL Drive Now	Work in Retail
MCT Transportation	Monster
Hogan	Beyond.com
Army National Guard	ZipRecruiter

Source: Help Wanted Online (HWOL) Job Advertisements; Kansas Department of Labor, Labor Market Information Services

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